

Mature students forced to live in poverty-NUS

by Sue Reid

Mature students, particularly those with families, are being forced to live in poverty the National Union of Students claims.

The union, renewing its campaign for increased student grants, has sent a strongly-worded memorandum to the Department of Education and Science highlighting the plight of the mature students and their dependants.

It says: "Mature students with families, often running two homes and committed to a higher level of expenditure than the average student, cannot live on their present level of grant without extreme difficulty and without putting their families at risk."

It adds that many mature students and their families face difficulties because of anomalies in the grant system and through the Government's decision to link mature students' allowances with previous earnings.

The union is calling for the DES to pay mature students' allowances on the basis of age alone. It

wants to see a substantial increase in the dependants' allowance paid to students with families.

Mr Charles Clarke, the NUS president, said this week that mature students and their families were suffering badly. "We have one example of a mature student who had to give up his course suffering from malnutrition. The grant system is heavily weighted against those people who missed out on further or higher education at 18."

The union claims that in almost every case the allowance for students' dependants is less than the normal child allowances paid by the Supplementary Benefits Commission. It adds that there is discrimination against unmarried student parents who receive no allowance for their children.

"We cannot stress how important it is that the new grant rate, as announced in time for local authorities to dispatch cheques near the start of term. There is no alternative source of income for students and not all local authorities are prepared to make advance payments available."

Cuts are no worse at universities, Clarke says

Universities have suffered no more than other sectors from public spending cuts, Mr Charles Clarke, president of the National Union of Students, told the NUS conference at Durham University this week.

In an attack on the November statement from the Committee of Vice-Chancellors and Principals on "Universities in a period of economic crisis", Mr Clarke admitted that cuts in the university sector had been deep.

"But so have they in further education, where courses have been closed and grant cheques stopped," he said. "So have they in teacher

training, adult and part-time education, and in the schools."

The CVCP's argument that universities were a special case must be rejected, he said. "University student unions have a grave responsibility to ensure that they are with the rest of the student movement in this fight and that they do not strengthen the sectionalism which the vice-chancellors appear to want to encourage."

He criticized the CVCP for willingly accepting cuts which meant a reduction in provision per student, a reduction in staff and in standards of university education. The NUS did not accept the cuts, he said.

The CVCP had singled out academic staff as particular sufferers, he went on. But the living standards of all other staff and students had dropped. One section of the university should not be defended against another.

Government to review computer scene

by John Ross

A major Government review of computer provision in higher education will be undertaken this year, Lord Crowthier-Hunt, Minister for Higher Education, revealed this week.

Lord Crowthier-Hunt, opening the new £400,000 JCL 1904S computer at North East London Polytechnic, said that the increasing expense of computing would make sharing between different kinds of institutions more important. The review would seek ways of extending cooperation across the binary line.

Under the present system, he said, it would be difficult to promote a national plan for computer provision in higher education. The emphasis was on teaching and in the universities on research, although there was a degree of overlap and collaboration.

The Computer Board (which is responsible for the provision of computers in universities) is currently planning the development of network schemes for coordinating computing at universities and regional colleges.

Referring to this, the minister said: "My hope is that polytechnics will contribute to and obtain services from the computing facilities becoming available, hence extending cooperation across the binary line in future."

He also stressed the role polytechnics could play in schools, further education, and industry: "As institutions maintained or assisted by I.E.S.s, the polytechnics are particularly well placed to collaborate with other colleges of further education and with the schools in providing preparatory courses in computing studies."

"They are also well placed through contacts at student, staff and governing body levels to co-operate with local industry," he said. Henry Chilver, chairman of the Computer Board, said there was a strong case for making computer facilities more widely available.

The board had been considering the long-term development of computing in higher education, and would be reporting to the minister early in the new year, he added.

Ease records access for scholars, new group urges

Scholars should have better access to public records, the newly-formed Social History society claimed this week.

At its inaugural conference at Lancaster University, members of the society claimed that the study of social history was severely impeded by arbitrary and unnecessary time limits placed on the release of certain records.

The society called for the civil and ecclesiastical registers of births, marriages and deaths to be made available without charge to bona fide researchers (at present £2.25 per certificate); for the census enumerators' returns and Home Office records to be released after 50 years rather than the present 100 years; and for all public bodies to take note of the requirements of social historians before transferring or destroying their records.

The resolutions are to be sent to the Home Secretary, the Chancellor of the Exchequer and the Secretary of State for Education. Professor Harold Perkin, a historian and chairman of the society, said: "When most state secrets are kept locked up for more than 100 years."

"Researchers are being denied access to records on the grounds of privacy and the specific statutory authority, consider there would be a threat to the individual's privacy if all such records were open to the public."

The three-day conference, attended by 150 social historians from Britain, France and Germany, was held at Lancaster University. Professor Asa Briggs, vice-chancellor of Sussex University and a member of the society, was elected president of the society.

Student numbers at Ruskin College, Oxford have almost doubled in the past 25 years and full-time students have increased more than the college's annual report for 1975 notes.

The four organizations said this week that the fall in graduate demand would be concentrated in the public sector, and particularly local government. However, they expected demand for graduates in the private sector to remain steady, helping to offset the lack of vacancies elsewhere.

Mr Brian Pott, director of CSU, told *The Times* this week that the "traditional" graduates employed in the public sector were likely to cut back on recruitment dramatically in 1976. "We are anticipating a very severe cut back in the Civil Service science sectors. In some

Bradford graduates boost economy-PM

Bradford University graduates were specially equipped for the task of transforming the British economy from decline to one of high output and high earnings based on full employment, the Prime Minister, Mr Wilson, the university's chancellor told a degree ceremony recently.

He said: "We are proud in Bradford of what is being achieved in this university; courses in engineering which lay an increasing emphasis on management education—on management which are concerned with the behavioural study of industrial organizations and with production management. All are relevant to the task which now faces us—the regeneration of British industry."

Mr Wilson emphasized the role of those trained in technology in Britain's industrial recovery. Productive capacity in industry depended on the skills of managers, scientists and technologists and on investment in those skills. Though times were difficult for universities Bradford had not slackened its efforts to develop its courses.

He also said that 750 students should be the critical figure for a teacher training department, a figure not far from that of the averages quoted.

Dr James Porter, director of the Department of Education, said that the Department of Education should allow different styles of teacher training to develop between the polytechnics and the colleges. "Colleges of higher education and colleges of education will still be able to provide a strong institutional basis for teacher training courses. Colleges of higher education will also have a strong interest in professional training, and the training of community workers alongside teachers," he said.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Go to private sector, graduates told, as 10% job fall predicted

January 16, 1976. No. 221

A dramatic drop in demand for graduates, especially in the public sector, has been forecast by four leading graduate placement organizations. They are predicting that demand for graduates in 1976 will be 10 per cent down on last year while the number of graduates seeking employment in Britain will rise by about 5 per cent.

This bleak news has come from the Standing Conference of Employers of Graduates, the Standing Conference of Universities and Polytechnic Appointments Services, the Central Services Unit for Careers Services and the Computer Assisted Placement Service.

The four organizations said this week that the fall in graduate demand would be concentrated in the public sector, and particularly local government. However, they expected demand for graduates in the private sector to remain steady, helping to offset the lack of vacancies elsewhere.

Mr Brian Pott, director of CSU, told *The Times* this week that the "traditional" graduates employed in the public sector were likely to cut back on recruitment dramatically in 1976. "We are anticipating a very severe cut back in the Civil Service science sectors. In some

areas local authorities may reduce graduate recruitment by about 30 per cent."

He added that the Post Office, which normally offers between 800 and 900 jobs to graduates each year, was expected to recruit no more than 50 this year.

The private sector, and particularly manufacturing industry, would be offering a similar number of jobs to graduates as in 1975, said Mr Pott. In previous years there had been a shortfall of graduates coming forward to fill vacancies in this sector but they were likely to turn to private industry in 1976.

The Civil Service, the largest single employer in Britain, is expected to take on between 20 and 30 per cent fewer graduates this year. A spokesman said this week that 50 per cent less statisticians and economists would be offered jobs and there would also be a 15 per cent cut back in central administration vacancies.

The Civil Service employed more than 650 graduates as scientists in 1975 but is expecting to take on only 500 this year.

Mr Donald Cook, chairman of the Standing Conference of Employers of Graduates, said he hoped this year's graduates would consider jobs in the private sector, and particularly in industry. However, he

1,751 vacant places in SE polys, colleges

by David Hencke

Polytechnics and colleges in London and the South East are running nearly ten per cent below capacity for first year admissions to full-time and sandwich degree courses and Higher National Diplomas in spite of higher recruitment last October.

Figures supplied to the London and Home Counties Regional Advisory Council for Technological Education, distributed to local authorities, show there were 1,751 empty places out of a total of 19,525 which could be filled "if suitable applicants had been forthcoming without adding to the staff or accommodation required."

Comparative figures for universities, which are not included in the report, suggest that at least two in three of the vacant places in the polytechnics and colleges were for full-time degree courses in October.

Two University of London colleges, King's and Queen Elizabeth, say they have no empty places in science and technology and have kept to their targets established in the quinquennial review.

City and Sussex universities both admit to having approximately 100 vacant places in full-time courses in mathematics, applied science and molecular science. Sussex University had the capacity to admit 300 students although this would have exceeded targets by more than 200.

One of the weakest recruits to degree courses among polytechnics in the region, which according to the report has had seven courses over the past three years which failed to recruit 24 students, the minimum according to the Pilkington standards of course admissions.

Among the best recruiting polytechnics were City of London and Central London, Middlesex Polytechnic appeared toughest in dropping weak courses which failed to recruit.

The number of empty places in polytechnics and colleges has increased considerably since 1974, proved considerably since 1974.

continued on page 3

Aim students at industry to save nation Mulley urges

by David Walker

A revolution in the attitude of students and teachers towards industry and commerce was needed to save Britain from economic disaster, Mr Mulley, Secretary for Education told the North of England Education Conference in Lancaster last week. It was vital to concentrate talent on the "brutal necessity" of earning the nation's living, he said.

We can make a clear move in this direction by endeavouring to change the attitudes of our ablest students so that they not only accept specialist specialization in science and mathematics—the relevant curriculum decisions are often taken at 13 or 14 or before—but that they should prepare for the challenge of a career in industry after university or polytechnic.

"There is no difficulty in drawing young people into the professions and the public service. But we must have a deeper respect for careers in wealth-generating industries and commerce upon which our economic future depends."

In his address to the conference, organized around the theme of getting value for money in the educational service, Mr Mulley diagnosed two major imbalances in education. One was the pulling power of different careers. The other was the great difference in educational opportunities between social classes.

He criticized regional disparities, too, saying that too many employers in the North of England encouraged young people to go into industry at the earliest opportunity rather than equip themselves with technical, professional or managerial skills.

"Differences in opportunity and achievement are still too great between classes, between regions and between sexes," he said. "To take the first, it is good that the number of working-class children going on to higher education has risen—but wholly unsatisfactory that in pro-

Master of Balliol takes to the air

by Christopher Hill

Dr Christopher Hill, seventeenth-century historian and master of Balliol College, Oxford, has been appointed visiting professor at the Open University for two years from 1978. He will be joint chairman of a team that will produce a course on revolutions in seventeenth-century England.

Dr Hill, whose appointment coincides with his retirement from Balliol, said this week that he was very much looking forward to his new post. He already has connections with the OU through serving on its academic advisory committee.

Dr Hill has been master of Balliol College since 1965. From 1938 to 1965 he was a Balliol fellow and a fellow of All Souls College, Oxford.

Professor Ralph S. Smith, acting vice-chancellor at the Open University, said this week: "We are very honoured to have one of Britain's foremost historians join us and particularly gratified that through the medium of the Open University's new system of distance learning we will be bringing into the homes of thousands of students."

There was no way the university teachers could have been exempted from the Government's incomes policy, and he urged them to do their best to bring about a new public spending.

"If local authorities use the resources available to them in the way foreshadowed in the recent Department of Education circular, spending on education will be by

Polys lose in DES plan

from page 1

"We thought that one of the original proposals of scheme was to integrate teacher training with the public sector, particularly the polytechnics. These do not seem to bear this out."

He also said that 750 students should be the critical figure for a teacher training department, a figure not far from that of the averages quoted.

Dr James Porter, director of the Department of Education, said that the Department of Education should allow different styles of teacher training to develop between the polytechnics and the colleges. "Colleges of higher education and colleges of education will still be able to provide a strong institutional basis for teacher training courses. Colleges of higher education will also have a strong interest in professional training, and the training of community workers alongside teachers," he said.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.

Mr Porter said that the polytechnic involvement would still be substantially increased from a mere five institutions to 25 and their 14,000 students would still give them a stake in teacher training. He thought that wide range of departments would allow a different type of inter-disciplinary teacher training programme to be pursued which could provide a strong teacher training base.



John Eatwell, Howard Glennerster and C. J. Bliss are among the contributors to four pages of economics reviews, pages 19-22

Social anthropology

Peter Winch on Mary Douglas; Meghnad Desai discusses papers on the Marxist approach, page 16

Overseas students

Tim Albert reports on the position of foreign students in Britain, page 7

Olympic games

Extracts from a new book by Moses Finley and J. W. Pleket, page 15

Sociological iconoclast

David Walker interviews Professor John Rex of Warwick University, page 9

Academic salaries

Laurie Sapper gives a personal view of the pay negotiations, page 9

Franglans

David Coward puts everybody right, page 10

Academic publishing

Why costs keep rising, page 10

Validation

Mike Salmon says the CNA's new proposals should be rejected, page 11

Don's diary

Notices 5
North American news 12
Overseas news 13
Letters 14
Books 16-22
Classified Index 23

Overseas

The British Council

invites applications for the following posts:

Head of Digestive Physiology Division (Brazil)

Federal University of Pernambuco, Recife
Doctorate and substantial experience in the field of digestive physiology.
Salary: £7,320-£8,160
Two-year contract.

qualification in language teaching. Relevant experience essential.
Salary: £4,698-£5,532
Benefits: Free furnished accommodation; overseas allowances; other benefits.
Two-year contract.

74 MU 86

Lecturer in English (Algeria)

University of Constantine
Degree, postgraduate qualification in Linguistics or Methodology and experience in TEFL.
Knowledge of French essential.
Salary: £2,740-£4,264 p.a.
Benefits: Overseas allowances. Two-year contract.

75 CU 99

Lecturer in English (Algeria)

Institut de Technologie de l'Education in Constantine
Graduates with TEFL qualification and experience. Knowledge of French essential.
Salary: £2,740-£4,264 p.a.
Benefits: Overseas allowances. Two-year contract.

75 CO 151

Teacher of English (Algeria)

Institut National de la Productivite et du Developpement Industriel, Algiers
Degree, postgraduate TEFL qualification and experience in ESP.
Salary: £5,400-£6,720 p.a.
One-year contract, renewable.

Language Arts Adviser (Nepal)

Institute of Education, Tribhuvan University, Kathmandu
Good knowledge, degree with teaching certificate and

British times are paid Local contributors are guaranteed by the British Council.
Please write, briefly stating qualifications and length of appropriate experience, quoting relevant references, to: The British Council, 11, St James's Place, London W1N 2AA.

NEXT WEEK

Laurie Sapper on salaries
Economic books: four pages of reviews
New collection: Mary Douglas essays
Overseas students: a special report
Profile of Professor John Rex
Moses Finley on the first Olympic Games

Academic publishing costs show no signs of falling, as Peter Curwen reports

The presses roll on-expensively

In recent months much has been written about the difficulties of producing academic books at economic prices. However, an attempt has yet been made either to widen the analysis by incorporating the non-monographic side of academic publishing's operations, or to assess the extent to which prices have risen in real terms (allowing for the effects of inflation) over the past decade, or to examine book production cost breakdowns during more recent years in order to explain price trends.

Average price indices covering all academic books, whether text books or monographs, are published each August in the Library Association Journal. These date back to 1961 and are based upon the entries in the British National Bibliography.

The price index covering all adult non-fiction shows a doubling of average price between 1961 and 1976, very little change between 1971 and 1974, and a sharp upsurge in 1974/5. Unfortunately this does not tally with book-buying experience and further research has indicated considerable bias in this index.

During the period pre-1970 only very expensive books rose in price. Thus, although this caused the average price index to rise appreciably, the price of a standard textbook remained static, and hence, once inflation is allowed for, actually became cheaper in real terms.

The apparent slight fall in average price during the early 1970s is largely accounted for by the vast upsurge in cheap paperback publishing as exemplified by the output of the academic division of Penguin Books Ltd. The price of the standard textbook, however, rose appreciably and it is a fair assumption to state that any textbook selling

Costs of book production

	Print run of 2,000 hardback, complicated setting			Print run of 500 hardback, 4,000 paperback, complicated setting		
	1971 per cent	1975 per cent	percentage increase 1975/71	1971 per cent	1975 per cent	percentage increase 1975/71
Composition	65.50	67.75	95	63.25	67.25	50
Printing	12.75	13.00	95	14.25	14.50	114
Paper	6.00	6.25	76	13.50	17.75	118
Cover	3.00	3.25	14	5.50	3.50	6
Binding	9.75	9.75	74	13.50	13.50	73
Total	100	100	72	100	100	69

Requiem for university connexion

It could be argued that this book's fate is too late, that if its account of the forging of many years of links between universities, institutions, and teacher-training colleges had appeared three or four years ago the transfer of the colleges from the autonomous to the public sector might not have happened or at least not on the scale that it has.

On the other hand, one could plausibly contend that its record of repeated university reluctance and college ambivalence offers ample evidence that the Government's decision in 1974 to effect this transfer was fully justified.

The book is the outcome of a study financed by the Social Science Research Council during 1970-73. It starts from the appointment in 1923 of a departmental committee to review the training of teachers for public elementary schools, but gives full pages to events from 1900, when universities and university colleges first became involved in the training of teachers.

This introduction could well have been longer, including not only the establishment of university teacher-training colleges but also the persistent efforts of HMC, supported by the Government, to prevent training colleges from oversteering themselves by attempting, in a two-stage process, to study and eventually to take over the colleges and a university degree.

That struggle culminated in 1931 in the four-year university course for intending teachers, which was to alter fundamentally the relationship between universities and training colleges.

Basically, it was about the respective place of a teacher's preparation and professional training. It was accepted in the 1930-35 report that the training of teachers should be a university degree.

That University Connection by W. H. Wilson, Dariusz W. H. Wilson, and Peter H. Wilson, published by the National Education Association, is a book which, however, does not discuss the

for £1 in 1971 would currently sell for £2 in an unchanged format.

During the equivalent period the Retail Price Index rose by approximately 50 per cent, with the result that most academic books are currently half as expensive again in real terms as they were in 1971. Although the complete 1975 figures are as yet unavailable there can be little doubt that book prices are keeping ahead of the price index.

The reasons for the sharp rise in book prices can be readily identified if one examines the changes in cost breakdowns which have taken place between 1971 and 1975.

The figures below are taken from the costings of published books, and are expressed as percentages of total production costs.

It can be seen from the table that two components of total production cost, namely paper and printing, rose particularly fast between 1971 and 1975.

The overall increase appears to be of the order of 70 per cent, but this is to practice something of an understatement of the actual change in unit cost during this period. In the first place, the figures given in the first example disguise a deterioration in the quality of paper being used, an increasingly common ploy these days to keep down costs.

Also, the costings are based upon unchanged production runs, although in practice a publisher who typically produces a monograph run of 1,000 in 1971 is currently producing runs of no more than 1,500, and one who typically produced a textbook run of 4,000 in paperback in 1971 is currently producing runs of no more than 3,500.

Clearly, any reduction in the average

age production run has the effect of raising unit production cost more rapidly than is suggested by the figures shown above.

When one takes account of these and other factors it becomes clear that the unit production cost of an academic book has risen on average by at least 85 per cent since 1971, and quite possibly by 100 per cent. Now, there is a direct link between unit production cost and price.

Most academic books are sold by booksellers at a price fixed by the publisher. The publisher sells to the retailer at a discount off the marked price, amounting, say, to 33 per cent. This leaves the publisher's turnover equal to 67 per cent of retail price.

The publisher also has to pay an author's royalty which averages out, say, to 10 per cent of retail price. The publisher's overheads, say, to 40 per cent of his turnover, which is thus equal to 27 per cent of retail price. Finally, the publisher desires a profit, say, of 12 per cent of his turnover, equivalent to a profit of 8 per cent of retail price.

Although the above ratio may vary from publisher to publisher it can be seen that when unit production cost goes up the retail price goes up in proportion. Hence if unit production cost approximately doubled between 1971 and 1975, then this accounts for the doubling of book prices during the same period.

Unfortunately, since book production costs are continuing to escalate, the future looks bleak for a slowdown in the inflation of book prices.

In these circumstances the day of the 2p paperback edition of a textbook cannot be too far removed, nor the disappearance of monographs selling at below £10.

This article is based on a research project undertaken by the author, who is a Junior Lecturer in Economics at Sheffield Polytechnic, with the assistance of Spencey Joseph (publishing director) and Shane Setzer of Macmillan's higher education division.



Franglais? Stranglais! But MidAtlantic OK

An old debate grumbles on. The language of Racine, Voltaire and Hugo is under siege and the barbarians of the English-speaking world are camped at Gaul's gates. The *franglais* fracas continues to provoke chauvinist Frenchmen—connoisseurs to a man of the not just-who-us longer races with Anglo-Saxon publicists and agents provocateurs of all genres.

Two years ago, Professor Etienne brought out an expanded edition of his celebrated attack on English and American intrusions and the *Office national de la langue française* (ONLF) has been busy since then in the inflation of book prices.

For some time *le container* has been a contentious issue. It has been admitted to continue his labours only by consenting to become a *cabiste*. *Bulletin d'clair* has not replaced *un flash* on the nation's televisions, though it was for other reasons that the ORTF was disbanded.

The French purist has much to fear, for his language is under almost as much pressure abroad as our pound. A few examples will perhaps give some idea of the problem confronting him and his *Haut comité pour la défense de la langue française*.

"OK; wait and see," dit la star à son manager. Elle hésita entre son blue-jean avec sexy tee-shirt et son simple string dont le styling était super-smart. Cette première de show-biz admettait sans peine qu'elle n'était pas une star et qu'elle n'avait pas le droit de se plaindre du monde. Elle se résigna à porter le string et à laisser les autres se plaindre.

Elle aimait un sex man membre d'un groupe pop qui chantait des folk-songs. Dans le moment conjoncturel, il était dans la kitchenette de building où il passait le week-end. Elle lui avait écrit un rétrograde lettre d'amour. Pour lui, un cocktail en smoking; pour elle, les sounds de la hit-parade au pick-up. Après, un steak ou un eno, et puis un match de football ou un steeple-chase, ou même un rallye de motos. Et parait-il des reporters et des caméramans qui voulaient les shooter.

Strip-teaseuses, le lock-out, rugby-mans, le vauvaise, speakerines, le despatching lark on every wheel French lip. Much is made of the leadership, to planning and le black of beer and smoke whole packs of cigarettes. It's all very comfortable. The where it's at is here and now, that's how it all hangs out.

The old guys may be smart but they can't put the fingers on it for the English language. Jeese, it's like a whole lotta of things. We're right there with him. Grammar and that are garbage and crap and that's final! All you gotta do is say it and say it loud. That old puke about verbs and stuff is all through, man, I tell you!

We reckon to go on right-uh-uh in the sweet old-fashioned way and none of them god-damn, we're gonna loose it up for us. We're gonna have a pretty good hole here and we're running it. If you wanna make it with us, you gotta be a little bit of a Frenchman. Don't be dumb. Don't stay in the deep! Grab a piece of the language, let us hear your Latin! I like you, you French! Like, speak English, baby! Don't blow it, man!

Harold Dent, finding the not taste of a master of vulgarities, "knows" as they say over there. But he knows is not a language. The language is likely to die. The old language does.

The author lectures in the department of French at the University of Leeds.

R. S. Glover discusses the activities and impact of the International Biological Programme

Ecology—the biggest challenge faced by natural science

There was a time when exploration of this earth and its living creatures was a passionate calling for single-minded eccentrics and lone scientists, sometimes going hand-in-hand with territorial acquisitiveness.

Knowledge advanced by haphazard steps, depending on individual whims or the availability of private sponsors; the driving force was often competitive nationalism, sometimes going hand-in-hand with territorial acquisitiveness.

What used to be called exploration is now environmental science, and the honest study of nature is called by that grossly misused word, ecology. The phase of description is over and we must search for interpretation, understanding and prediction of the mechanics of natural processes.

Instead of the inspired eccentricity of gentleman adventurers, we call now for highly professional technical prowess and sharp skills in vain for a twentieth century Darwin to "embark as unpaid naturalist on HMS Beagle" . . . on a scientific expedition round the world which lasted five years.

This evolution from natural history to ecology has been accompanied by the replacement of patriotism by internationalism, signalled by the inelegant growth of acronyms—UNESCO, FAO, WMO, WHO, SCOR, SCAR and, but for the overzealous constabulary of the scientific community, there would have been, by now, the World Organization of Marine Biologists.

Some of these international organizations have become established bureaucracies, as firmly entrenched as the government departments which converted them. However, not all international science has its origin in formal inter-governmental negotiation.

From time to time, by a kind of international telepathy, scientists at remote places have identified a need, set up and operated a programme to meet it, and then disbanded. The International Geophysical Year (1957-1958) was one such, as was the International Indian Ocean Expedition (1960-1965).

A more recent, and much more ambitious, example is the International Biological Programme, *The Evolution of IBP. Edited by E. B. Worthington. Cambridge University Press, 1975, £10.50.

Without his perseverance and



Bottom samples are collected by grab as part of a programme of estuarine ecological research.

presence, there would not have been an IBP, although the idea seems to have come first to Sir Rudolph Peters in a train between Cambridge and London after "an excellent dinner given to us by the Master of Caius".

Clearly, the first motive was to do for biology what the IGY did for geophysics, but it was not at all clear what the subject should be. At first the nucleic acids were suggested for the central theme, then human genetics, plant genetics, nature conservation; each protagonist putting forward the claims of his own speciality.

Only Waddington had the breadth of vision to look beyond his own subject; indeed he turned his back on it. What he had in mind was "something to do with the way solar energy is processed by the biological world into the complex molecules which man can use, as food or otherwise".

He did not win easily, however; indeed he found himself in the strange position, for a geneticist, of being "almost the sole sponsor of ideas that ecology should be based on as a matter of energy throughput and processing".

In Britain, what he described as "the dominant medico-physiological establishment" of the Royal Society responded to his advances with blank stares of incomprehension. But even less enthusiasm in the United States where molecular biologists and microbial geneticists held the fort; "general ecology was not one of the strong points of American biology at that time".

At that time, according to Barton Worthington, the scientific director of IBP, ideas were beginning to take shape. The programme was the development of mathematical models, designed to simulate the

ness and whether the IBP had anything to do with or not, ecology will never be the same again. It does not matter whether the credit should go to Waddington or the Royal Society (which, after its early coolness, breathed life into the near-stillborn programme) or the typically last-minute arrival of the United States Cavalry, or to none of these but only to the natural evolution of science. What does matter is that nobody can pretend any longer that fragmented biological research constitutes ecology.

The problems of the interesting nature must be solved through integrated studies of the performance of ecosystems as animated entities and this can be achieved only through the planned coordination of scientists from many disciplines: climatology, physics, chemistry, geology, biology, physiology, cemented by mathematics.

Of course, individual scientists, working on their own, have a part to play, largely by providing the theory, the methods and the technical tools for the big battalions which we now need for ecology. Those who bemoan the passing of elegant, but small, science fool only themselves; from now on, natural environmental research must be organized and multi-disciplined.

The days when it was a privilege to be allowed to study nature are gone, to be replaced by the social responsibility to do a thoroughly professional job of interpreting with a view to predicting. Unless this is realized, ecology will revert to distant eccentricity of little importance, unworthy of the financial backing of the taxpayer.

The central organization of IBP was run at a trivial cost (the average national contribution in the year of maximum effort was about half the salary of one junior scientist). Some countries did indeed inject modest funds for new programmes but, in the main, the IBP consisted of existing research projects, reoriented and re-labelled.

At the time this looked like fraudulent window-dressing, but it points to an important lesson to be learnt from the decade of the programme's existence. This is that, although the new professional ecology will require some increases of man-power and financial support, what it needs, above all, is a redeployment of the impressive existing expertise to ensure that the research effort matches the systematic complexity of nature.

It is perhaps, the biggest challenge faced by natural science and it may prove to be the most important. The new environmental research, which will continue to trail ineffectively behind the problems of pollution, population, conservation, and supplies of food and other natural resources; instead of anticipating, predicting and providing solutions.

The author is director of the Institute for Marine Environmental Research, Plymouth.

When greater responsibility does not mean greater freedom

The Council for National Academic Awards' discussion paper, *Partnership in Validation*, circulated to polytechnics in a false position in the existing climate of the CNAA's mandating, rightly, certain standards in the quantity and quality of resources employed but having to accept assurances from polytechnics which both the college and the home concerned know cannot be guaranteed. This is because the resource allocating function is controlled by the local authority and the Department of Education and Science. *Partnership in Validation* makes this position worse, for it relegates academic validation to the local level, whilst maintaining control of the purse strings outside the polytechnics.

Any move towards a greater control by colleges over their academic programme which does not include respect for the whole relationship between national and local "needs", a college's academic concept to meet that need and the resource implications of the decisions taken is but a sham of independence.

The Committee of Directors of Polytechnics, in a recent statement issued a call for more rational planning of needs and of the academic direction to be taken involving both polytechnics and universities. It is difficult to see how such a proposal could lead to other than a further division of both academic and resource validation.

Perhaps this all sounds familiarly like a call for a University Grants Committee-type body for the public

Mike Salmon argues that the CNAA's new proposals on validation should be rejected

sector with, hopefully, a strengthening of that body's concern over academic standards. Within such a framework, "partnership in validation" and eventual "independent characters", for those who have an urge in that direction, could be meaningful.

If such a Polytechnic Grants Committee was to be formed it should not only be to tackle satisfactorily its role as both a resource provider and an academic moderator; it should also maintain adequate local and community involvement, otherwise it would encourage a further concentration in full-time work in the polytechnics.

The current problem in polytechnics is that the easiest educational provision to make is for full-time plus entrants. *Partnership in Validation* will reinforce that tendency to the neglect of other educational functions in the polytechnics.

Perhaps a Polytechnic Grants Committee could play its part in questioning the whole range of educational provision and then ensuring the direction of resources to meet the recognized needs.

In the long run, there is a need for greater partnership between the polytechnics, the CNAA and both local and central government, not just between the CNAA and the colleges.

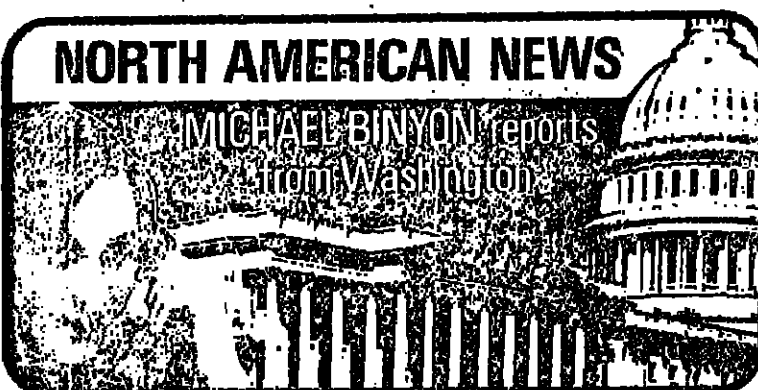
Polytechnics are maturing rapidly and have every reason to be proud of their achievements. The CNAA mechanism has also much to commend it and deserves development, not diminution.

The establishment of a Polytechnic Grants Committee would allow the impetus to further development demanded by the polytechnics, extend CNAA methods into the validation of resources, and enforce a necessary control over the growth of higher education which both the DES and the local authorities rightly demand.

In the short run, one hopes that the CNAA's proposals will be firmly rejected and the limited question of reforming academic validation referred back to the CNAA. As this is such a divisive topic, perhaps the answer lies within the CNAA boards and the relationship the CNAA develops, not with colleges but with departments and groups of staff offering courses.

As the staff group takes shape, it should be one of the validation of going and exchange of relevant experiences, not an inspection of competence.

The author is head of the department of applied economic studies at North East London Polytechnic.



The Times Higher Education Supplement (London) Room 541
National Press Building
Washington D.C.
Tel. 202 6306795

Politicians fiddle as City University burns

The crisis at the City University of New York has become daily more Byzantine. As bankruptcy now hangs at the doors of the vast institution, those in charge seem gripped by a paralysis of indecision. The full details of the \$55m budget cut the university must make should have been settled weeks ago and CUNY should now be embarking on a long-term financial solution.

Instead, nothing definite has been agreed. A comprehensive plan for saving the university by a special task force was presented to Governor Rockefeller last week, but it was not accepted. The plan would have put its members had no idea whether their plan would be put into action or not.

The Governor has since appointed a member of New York City's Emergency Control Board to settle the affairs of the university.

The city's Board of Higher Education, the body nominally in control of CUNY, has meanwhile approved a plan for a four-week compulsory holiday, but when it is to be or how arranged is unclear.

The idea was first floated weeks ago by the Chancellor, Dr Robert Kibbee, and was vigorously opposed then. CUNY staff have now gone to court to prevent it being enforced. Meanwhile, the chairman of the Board of Higher Education, Mr

Alfred Giardino, has resigned. His two-year term was up, and he wanted to go back to his law practice, but Mayor Beame persuaded him to stay on indefinitely.

Since then, the mayor has been engaged in a public row with the board over the furlough proposal. The board says this is only a one-day furlough, and what he wants from the university is a plan that entails a permanent reduction in the annual budget.

In the end it is up to the Emergency Control Board to decide what to do about the university, and the decision really rests with the chairman of the board, Governor Carey.

The most likely outcome is still acceptance of the special task force report, involving more State control of funds for the City University, but this needs a special law and the State Legislature is now in recess.

The administration of the university, meanwhile has become totally bewildered about what measures they are going to have to put into effect within the next few weeks.

Neither teachers nor students know whether they can expect a full semester this spring, whether all of the university's colleges are going to remain or disappear in a merger, and whether the policy of free tuition and open admissions really is dead and buried.

Ban on religious services goes to Supreme Court

The Supreme Court is being asked to decide whether a university's ban on the celebration of religious services on campus violates the freedom of religion guaranteed in the American Constitution.

The University of Delaware is appealing against a decision by the Delaware State Supreme Court that the Roman Catholic priest who celebrates Mass in a student centre should be allowed to continue to do so.

The university believes this infringes its own constitution which stipulates that it shall "never be managed or conducted in the interest of any Party, sect or denomination".

The dispute began two years ago. A local priest without asking permission held a service in a student centre in September, 1973. He was told by the university that this was not allowed.

The following week the student centre was locked and the priest held Mass outside. The Bishop of Wilmington, in Delaware, supported the university and went to court to stop the priest celebrating in the student centre.

The issue is fundamental to the principles of separation of Church and State, laid down in the first amendment of the Constitution.

The university, at the original trial, argued that the priest's presence in the student centre was a violation of the law which prohibits religious activities on campus.

The Supreme Court will now decide whether the university's ban is constitutional or whether it is an excessive government interference.

The court's decision will have implications for other universities across the country, every college supported by public money will have to make facilities for worship for every denomination.

The Catholic Church will argue in its case in a few days and the nine justices of the court will then decide whether to hear the case or let the Delaware ruling stand.

The court's decision will have implications for other universities across the country, every college supported by public money will have to make facilities for worship for every denomination.

The Catholic Church will argue in its case in a few days and the nine justices of the court will then decide whether to hear the case or let the Delaware ruling stand.

The court's decision will have implications for other universities across the country, every college supported by public money will have to make facilities for worship for every denomination.

The Catholic Church will argue in its case in a few days and the nine justices of the court will then decide whether to hear the case or let the Delaware ruling stand.

Liberal arts and 'the lion's den'

Education in the liberal arts is a steadily diminishing part of higher education in the United States, and this decline is a grave loss for American society and culture as a whole. These are the conclusions of Professor Neil Rudenstine, a dean at Princeton University, in a survey of the future of the liberal arts.

The subject has become increasingly controversial. Most private liberal arts colleges are in danger of going bankrupt and more and more students are choosing vocational courses at a time when jobs are scarce.

There has also been a steady drop in numbers reading such subjects as modern languages, and yet, at the same time high school leavers are going to universities with lower Scholastic Aptitude Test scores than ever before, and lecturers are complaining that students now cannot write English properly.

The debate has been sharpened by some forthright speaking recently by Mr T. H. Bell, the United States Commissioner for Education.

"The small private college that does not roll with the times will not survive," he said. "I feel that the college that devotes itself totally and unequivocally to the liberal arts today is just kidding itself. Today in education we must recognize that it is our duty to provide our students with saleable skills."

"To send young men and women into today's world armed only with Aristotle, Freud and Hemingway is like sending a lamb into the lion's den."

These remarks, reproduced in the current issue of the Princeton Quarterly magazine, by Professor Rudenstine, do no more than highlight an existing trend; more and more colleges are introducing work-study programmes or career planning for second-year students.

Since 1972 a New York University college has found that, in its modern languages and mathematics, modern languages and mathematics have ceased to be among the top 10 subjects students choose for their main degree; they have been displaced by accounting, art and communications arts and sciences.

Professor Rudenstine says it is fair to assume there has been a decline in general arts knowledge, though this is hard to prove without reliable tests.

But many people now no longer consider liberal arts subjects as the "core" of an undergraduate course, but rather a "stimulating addition" to a different kind of curriculum. Courses are conceived now in relation to premedical, prelegal or other professional studies.

The growth of professional studies in universities—law, medicine, education, architecture, engineering, public affairs, agriculture, and so on—and their demand for specialist training has left students little time for work in the humanities, languages or fundamental studies in the basic sciences and social sciences, Professor Rudenstine says.

Even professions, that are traditionally based on the liberal arts—law, medicine or architecture—are establishing career-oriented courses. "The result, too often, is that students feel compelled to take all that is offered so that they will run no risk of being at a disadvantage when they submit admission applications to graduate professional schools."

Liberal arts colleges should not be wholly committed to "nouveaux" curricula, he believes. But it would be an "invaluable loss" if the number of great institutions devoted primarily to the liberal arts were greatly reduced in the next 25 years or if their liberal curriculum gradually altered to make room for more specialized study.

Large State universities with a high proportion of students from poor backgrounds—those eligible for the grants—have had to bear the greatest burden of the administrative cost.

They have been outraged by a regulation last autumn which stipulated that any college advertising careerist programmes should be cut out of the list of institutions eligible for federal student grants.

If the applicant is to receive a federal student grant, one State university reported, the survey would cost \$80,000 a year. The Government regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

Judge halts Washington money threat to force desegregation

The Department of Health, Education and Welfare has been ordered not to go ahead with its moves to cut off an estimated \$65m in aid to Maryland higher education (THESE, January 2) after the State's attorney-general complained of "blackmail" by the department.

At a brief hearing of a civil suit filed by Maryland, the judge told the department that it was not to make any move until a full hearing on January 30.

Last month the department's Office of Civil Rights said it would cut off all Government money because Maryland had "consistently failed to put into effect a plan for desegregation of public colleges and universities in the State."

Meanwhile, HEW is making a similar threat against a mid-west university for alleged sex discrimination. The department is expected in the next few days to take steps to end all current and future Government funds for the Southern Illinois University at Carbondale.

If it goes ahead, this would be the second time Washington has threatened a university because of sex discrimination. The other case, at the University of Texas at Austin, is still awaiting a hearing.

The Illinois case is a complicated dispute arising out of a complaint made four years ago by a former professor, Marisa Canut-Amoros. She maintained that as a full professor in the school of engineering and technology she was paid substantially less than her male counterparts, that she was denied summer employment because she was a woman, that she was not allowed to transfer departments after resigning from the school of engineering, and that she was unfairly refused permission to change the terms of her sabbatical leave.

The university has denied any discrimination on grounds of sex, and has been sued on an extensive correspondence with HEW's Office of Civil Rights. A portmanteau formula for settling the case was negotiated, providing for the reinstatement of Professor Canut-Amoros at the average salary of her male colleagues.

This seemingly sensible solution, however, was rejected by Professor Canut-Amoros, and after several rounds of angry exchanges the university's patience wore thin, the Office of Civil Rights decided there had been discrimination and the present impasse was reached. If Washington carries out its threat, the university stands to lose over \$7m in Federal money.

The civil war in Lebanon may life on the campus virtually insupportable last term. The academic year has now been readjusted to run from the beginning of January until September.

The New York office of the university, which receives an annual grant of \$4,500,000 from the United States Government, was hopeful that AUB would now weather the present crisis.

Dr David Mathews, Secretary of Health, Education and Welfare, recently told Congress. In the 1975 fiscal year, his department had \$18m in unclaimed funds for student loans.

Mr Mathews has been trying to introduce compensation for colleges and universities for the cost of administering Basic Educational Opportunity Grants. But last week Appropriations Committees in both the Senate and the House of Representatives rejected a proposal to spend \$1,200,000 in repaying colleges.

This sum is roughly 10 per cent of the amount set aside to administer the grants—\$11,500,000. It would have helped colleges \$2 for each of the 600,000 grants processed.

Major universities have frequently complained about the cost of administering loans. A recent survey by the National Association of Student Financial Aid Administrators estimated average costs at \$30 per student.

Large State universities with a high proportion of students from poor backgrounds—those eligible for the grants—have had to bear the greatest burden of the administrative cost.

They have been outraged by a regulation last autumn which stipulated that any college advertising careerist programmes should be cut out of the list of institutions eligible for federal student grants.

If the applicant is to receive a federal student grant, one State university reported, the survey would cost \$80,000 a year. The Government regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

Lebanon bails out AUB

The Lebanese Government has saved the American University of Beirut from bankruptcy by announcing an emergency loan of \$8m (THESE, December 5, 1975). This enabled the university to reopen on January 4 with 2,000 students—about half last year's total—and most of the teachers present.

Until the Government's announcement it looked as though the university, which has been in Beirut for more than 100 years, would have to close down for ever.

The civil war in Lebanon may life on the campus virtually insupportable last term. The academic year has now been readjusted to run from the beginning of January until September.

The New York office of the university, which receives an annual grant of \$4,500,000 from the United States Government, was hopeful that AUB would now weather the present crisis.

Dr David Mathews, Secretary of Health, Education and Welfare, recently told Congress. In the 1975 fiscal year, his department had \$18m in unclaimed funds for student loans.

Mr Mathews has been trying to introduce compensation for colleges and universities for the cost of administering Basic Educational Opportunity Grants. But last week Appropriations Committees in both the Senate and the House of Representatives rejected a proposal to spend \$1,200,000 in repaying colleges.

This sum is roughly 10 per cent of the amount set aside to administer the grants—\$11,500,000. It would have helped colleges \$2 for each of the 600,000 grants processed.

Major universities have frequently complained about the cost of administering loans. A recent survey by the National Association of Student Financial Aid Administrators estimated average costs at \$30 per student.

Large State universities with a high proportion of students from poor backgrounds—those eligible for the grants—have had to bear the greatest burden of the administrative cost.

They have been outraged by a regulation last autumn which stipulated that any college advertising careerist programmes should be cut out of the list of institutions eligible for federal student grants.

If the applicant is to receive a federal student grant, one State university reported, the survey would cost \$80,000 a year. The Government regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

The regulation is intended to "reduce colleges making false claims of careerist programmes and to become a permanent barrier to the kind of liberal education that would be lost if the State University were to be cut out of the list of institutions eligible for federal student grants."

West Germany

Reforms restore powers to professors

by Günther Kloss

A compromise version of the Hochschulrahmengesetz (General Framework Law for Institutions of Higher Education) was approved shortly before Christmas by both Houses of the Federal Parliament (THESE December 5, 1975).

All MPs of the CSU, the Bavarian branch of the Christian Democratic Opposition, voted against the Bill, arguing that the new method of allocating university places would put Bavarian applicants at a disadvantage.

A substantial number of MPs of the government SPD and FDP Parties also opposed the legislation. In their opinion it neglected too many of the original reform concepts.

Many provisions of the new legislation will take years to implement. Some Länder, for example, Hesse and Hamburg, will have to alter their own university Acts in order to conform to certain of its aspects.

The enhanced role of the professorial in internal university decision-making is a case in point. As practised in Hesse and Hamburg university professors are only one of several decision-making groups, though they enjoy certain privileges. The Framework Law stipulates that professors must now have an absolute majority of votes over other academic and non-academic staff and students in all matters, and in questions of research and appointments a majority of the professorial group must agree before a decision is taken.

This provision, like many in the Act, was inserted on the instigation of the CDU/CSU Opposition and is a far cry from the bold and idealistic democratization and decision-sharing programme of six or seven years ago.

Today, in the cold light of an ever increasing number of churning and shrinking resources, the whole Bill had become an acute embarrassment to both Government and Opposition. It could not be dropped altogether, however, not only because of the promises of the past but also because some steps to reunify the more and more diverging higher education system are still urgently required.

Both these reasons eventually enabled Government and Opposition, Federation and Länder governments, to agree on a relatively tame compromise Act which in its finally approved form appears to endeavour to solve some complicated and awkward technical problems rather than to develop comprehensive reforms.

Bavaria was another Land opposing the Bill. Like Hesse it argued that the new admissions criteria would put applicants from those Länder at a disadvantage. Hesse, for example, fears that there will be 4,000 fewer places for school-leavers from this Land alone.

The bonus/malus system which the Bavarian Constitutional Court declared unconstitutional is going to be replaced by a *Lösungsquote*, based on two-thirds of the percentage of 18 to 21 year olds in a particular Land and to one-third on the percentage of applicants for a particular subject from that same Land.

Other parts of the law deal with new disciplinary procedures (a student may be sent down from a university and even barred from registering at another university when he prevents lectures from taking place by using insulting language or by other disruptive behaviour).

This provision, like many in the Act, was inserted on the instigation of the CDU/CSU Opposition and is a far cry from the bold and idealistic democratization and decision-sharing programme of six or seven years ago.

Today, in the cold light of an ever increasing number of churning and shrinking resources, the whole Bill had become an acute embarrassment to both Government and Opposition. It could not be dropped altogether, however, not only because of the promises of the past but also because some steps to reunify the more and more diverging higher education system are still urgently required.

Both these reasons eventually enabled Government and Opposition, Federation and Länder governments, to agree on a relatively tame compromise Act which in its finally approved form appears to endeavour to solve some complicated and awkward technical problems rather than to develop comprehensive reforms.

Bavaria was another Land opposing the Bill. Like Hesse it argued that the new admissions criteria would put applicants from those Länder at a disadvantage. Hesse, for example, fears that there will be 4,000 fewer places for school-leavers from this Land alone.

The bonus/malus system which the Bavarian Constitutional Court declared unconstitutional is going to be replaced by a *Lösungsquote*, based on two-thirds of the percentage of 18 to 21 year olds in a particular Land and to one-third on the percentage of applicants for a particular subject from that same Land.

Other parts of the law deal with new disciplinary procedures (a student may be sent down from a university and even barred from registering at another university when he prevents lectures from taking place by using insulting language or by other disruptive behaviour).

This provision, like many in the Act, was inserted on the instigation of the CDU/CSU Opposition and is a far cry from the bold and idealistic democratization and decision-sharing programme of six or seven years ago.

Today, in the cold light of an ever increasing number of churning and shrinking resources, the whole Bill had become an acute embarrassment to both Government and Opposition. It could not be dropped altogether, however, not only because of the promises of the past but also because some steps to reunify the more and more diverging higher education system are still urgently required.

Both these reasons eventually enabled Government and Opposition, Federation and Länder governments, to agree on a relatively tame compromise Act which in its finally approved form appears to endeavour to solve some complicated and awkward technical problems rather than to develop comprehensive reforms.

Bavaria was another Land opposing the Bill. Like Hesse it argued that the new admissions criteria would put applicants from those Länder at a disadvantage. Hesse, for example, fears that there will be 4,000 fewer places for school-leavers from this Land alone.

The bonus/malus system which the Bavarian Constitutional Court declared unconstitutional is going to be replaced by a *Lösungsquote*, based on two-thirds of the percentage of 18 to 21 year olds in a particular Land and to one-third on the percentage of applicants for a particular subject from that same Land.

Other parts of the law deal with new disciplinary procedures (a student may be sent down from a university and even barred from registering at another university when he prevents lectures from taking place by using insulting language or by other disruptive behaviour).

This provision, like many in the Act, was inserted on the instigation of the CDU/CSU Opposition and is a far cry from the bold and idealistic democratization and decision-sharing programme of six or seven years ago.

Today, in the cold light of an ever increasing number of churning and shrinking resources, the whole Bill had become an acute embarrassment to both Government and Opposition. It could not be dropped altogether, however, not only because of the promises of the past but also because some steps to reunify the more and more diverging higher education system are still urgently required.

China



Writing on the wall for "open schooling"?

'Resources' row splits campuses

from David Bonavia

PEKING

Education is once again at the centre of China's ongoing debate about the country's political future. On university campuses and in the courtyards of secondary schools, the green, yellow and pink posters which symbolize political expression in China have been going up in their scores. The language, as usual, is vague and ideological, but the issue is straightforward: should the orthodox doctrine be to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

The orthodox doctrine is to spread education around the country as evenly as possible, or should there be more concentration on key sectors to speed economic and technological progress?

BOOKS

Poems and pictures

J. G. Davies

1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 26

be imputed to God. Him-
rather to him who is possi-
is revealing, which is possi-
they must on no account be
buted to Him who is possi-
the whole man, and the
sly the Absolute." She
page 81 he says that the
"is to be thought of as
and undetermined, since he
cendent" but one must be
reveals itself as a subject
as result of this subject
it appears as an
dialogue of union, and
that is prevented, and
so on." The status of
affirmations is not clear
they to be understood as
affirmations of medical
as an attempt to make
believe that the physical
imply? If so I minimize
are false. Or are they
taken as metaphysical
Dumery? And the first
the first, and the first
that he has independently
cerning God and his relation
world? If so he should
in plain

Meghnad Desai

DATE	DESCRIPTION	AMOUNT	BALANCE
1961			
1-1	Balance		100.00
1-15	Deposited	50.00	150.00
2-1	Withdrawal	25.00	125.00
2-15	Deposited	75.00	200.00
3-1	Withdrawal	100.00	100.00
3-15	Deposited	50.00	150.00
4-1	Withdrawal	75.00	75.00
4-15	Deposited	25.00	100.00
5-1	Withdrawal	50.00	50.00
5-15	Deposited	25.00	75.00
6-1	Withdrawal	25.00	50.00
6-15	Deposited	25.00	75.00
7-1	Withdrawal	50.00	25.00
7-15	Deposited	25.00	50.00
8-1	Withdrawal	25.00	25.00
8-15	Deposited	25.00	50.00
9-1	Withdrawal	25.00	25.00
9-15	Deposited	25.00	50.00
10-1	Withdrawal	25.00	25.00
10-15	Deposited	25.00	50.00
11-1	Withdrawal	25.00	25.00
11-15	Deposited	25.00	50.00
12-1	Withdrawal	25.00	25.00
12-15	Deposited	25.00	50.00
1962			
1-1	Balance		50.00
1-15	Deposited	25.00	75.00
2-1	Withdrawal	25.00	50.00
2-15	Deposited	25.00	75.00
3-1	Withdrawal	25.00	50.00
3-15	Deposited	25.00	75.00
4-1	Withdrawal	25.00	50.00
4-15	Deposited	25.00	75.00
5-1	Withdrawal	25.00	50.00
5-15	Deposited	25.00	75.00
6-1	Withdrawal	25.00	50.00
6-15	Deposited	25.00	75.00
7-1	Withdrawal	25.00	50.00
7-15	Deposited	25.00	75.00
8-1	Withdrawal	25.00	50.00
8-15	Deposited	25.00	75.00
9-1	Withdrawal	25.00	50.00
9-15	Deposited	25.00	75.00
10-1	Withdrawal	25.00	50.00
10-15	Deposited	25.00	75.00
11-1	Withdrawal	25.00	50.00
11-15	Deposited	25.00	75.00
12-1	Withdrawal	25.00	50.00
12-15	Deposited	25.00	75.00
1963			
1-1	Balance		75.00
1-15	Deposited	25.00	100.00
2-1	Withdrawal	25.00	75.00
2-15	Deposited	25.00	100.00
3-1	Withdrawal	25.00	75.00
3-15	Deposited	25.00	100.00
4-1	Withdrawal	25.00	75.00
4-15	Deposited	25.00	100.00
5-1	Withdrawal	25.00	75.00
5-15	Deposited	25.00	100.00
6-1	Withdrawal	25.00	75.00
6-15	Deposited	25.00	100.00
7-1	Withdrawal	25.00	75.00
7-15	Deposited	25.00	100.00
8-1	Withdrawal	25.00	75.00
8-15	Deposited	25.00	100.00
9-1	Withdrawal	25.00	75.00
9-15	Deposited	25.00	100.00
10-1	Withdrawal	25.00	75.00
10-15	Deposited	25.00	100.00
11-1	Withdrawal	25.00	75.00
11-15	Deposited	25.00	100.00
12-1	Withdrawal	25.00	75.00
12-15	Deposited	25.00	100.00
1964			
1-1	Balance		100.00
1-15	Deposited	25.00	125.00
2-1	Withdrawal	25.00	100.00
2-15	Deposited	25.00	125.00
3-1	Withdrawal	25.00	100.00
3-15	Deposited	25.00	125.00
4-1	Withdrawal	25.00	100.00
4-15	Deposited	25.00	125.00
5-1	Withdrawal	25.00	100.00
5-15	Deposited	25.00	125.00
6-1	Withdrawal	25.00	100.00

BOOKS

A straying philosopher

The Early Economic Writings of Alfred Marshall, 1867-1890, volumes 1 and 2, edited and introduced by J. K. Whittaker. Macmillan for the Royal Economic Society, £15.00 per volume. ISBN 333 17130 6 and 17817 3

These handsome volumes are essential companions for Guillebaud's variation edition of the *Principles*. Marshall was 48 when the *Principles* appeared; its 750 pages conveyed an impression of such mystery and maturity as to command agreement from its readers. Upon his curious amalgam of Ricardo and Mill with marginalism and empirical observation students of economics were to be nurtured for the next fifty years. The earlier writers were thereby made redundant, and Jevons, Edgeworth and Wicksteed allocated minor roles, while no one bothered with Menger or Walras.

This delay in getting into print has always made it difficult to assess Marshall's contribution to the marginal doctrine. We depended largely on his own dicta, made at much later dates, to determine what he was thinking or saying in 1868, when he began his lecture course in natural sciences at St John's, Cambridge, and in the 1870s when Jevons, Menger and Walras unveiled their theories. His own comments suggest that he owed little to that marginal trio but had worked his system out for himself from the work of Mill, Cournot and von Thünen.

Now Professor Whittaker has solved this mystery. His findings are based on an examination of Marshall's papers, now deposited in the Marshall Library in Cambridge. It appears that Marshall's ideas were formulated much more slowly than his later memory suggested.



Alfred Marshall in 1892, when he was 50.

In a letter of 1900 to J. B. Clark he remarked that his wages doctrine had been assembled in the late 1860s, though in a letter to Professor Foxwell written 11 years before, his claims are more modest. Whittaker presents us with material by which we may decide for ourselves: a series of manuscripts written between 1869 and 1873.

An essay on wages is full of interesting ideas: for instance, that a fall in the rate of profit may cause a rise in the rate of accumulation. Notably a man often lays by capital with an income of a certain amount: and the lower the rate of profits and therefore of interest, the more he will have to save in order to do this. But it plainly predates the marginal productivity doctrine and is an extension and refinement of Mill. On the other hand, the

essay on value has a distinctly modern tone, with curves and mathematical theorems that could be fitted unaltered into the modern text-books (and often are).

Volume one contains Whittaker's study of the evolution of Marshall's thought and writings between 1867 and 1890 and his early essays. Volume two contains surviving portions of a manuscript on international trade, some of which had been printed by Sidgwick for private circulation in 1879, 100 pages of miscellaneous notes, and a final 50 pages with four pieces on wider issues.

These last are of particular interest for understanding of Marshall's ideology. Nowadays we begin training our economists at the age of 16, so that they are lucky if they have escaped permanent intellectual damage by the time they graduate.

Marshall turned to economics only after he had graduated, and then approached it via metaphysics, psychology and ethics. "I taught economics because Pearson did not wish it but repelled with indignation the suggestion that I was an economist: 'I am a philosopher straying in a foreign land: I will go home soon.'"

He was in no hurry to specialize and records that about 1871-72, in his thirtieth year, he was still debating whether to give his life to economics or psychology. "I spent a year in doubt: always preferring psychology for the pleasures of the chase; but economics grew and grew in practical urgency, not so much in relation to the growth of wealth as to the quality of life; and I settled down to it." One result, as Whittaker remarks, was that Marshall remained aware of the broader context of his subject. In particular, the boundary between political economy and ethics always remained, not so much blurred as disregarded.

Ethics play a dual role in Marshall's work: as aspects of the character of people in their economic activities (and differing between the English and the Americans), and, because they can be expected to change in systematic ways, as an integral part of a positive theory of socioeconomic change—a preliminary to the understanding of the general laws of evolution of human character, viewed by Marshall as the ultimate goal of social change. Whittaker has done a signal service by showing how the non-economic ingredients were blended with the mathematical and the economic to create the Marshallian system. Subsequent economists lost interest in the evolution of human character, thereby ensuring their continued bafflement by the turn of economic events.

Guy Routh

Reflecting schisms

Modern Microeconomics by A. Koutsoyiannis. Macmillan, £14.50 and £6.95. ISBN 333 17847 5 and 18265 5. Microeconomics: A Modern Treatment by R. Shone. Macmillan, £9.95 and £5.95. ISBN 333 14197 0 and 18019 4

The microeconomics textbook market is now so saturated that we are almost at the stage when every student can have a different textbook—and many of the products are so similar it would hardly matter if they did. Fortunately, Koutsoyiannis's *Modern Microeconomics* is not from the same mould. It is good enough and different enough to warrant widespread adoption.

The claim to modernity in the title is well founded and is firmly reflected in the book's contents. The traditional neo-classical approach to the theory of the firm and the theory of costs, which finds widespread favour in much economics teaching, is subjected to rigorous criticism and to empirical testing. Koutsoyiannis sees economics as a science mainly in the sense that it should question, experiment and adequately test its assumptions. Theory should accurately reflect real-world behaviour, logically consistent internally.

In the wider philosophy about one-third of *Modern Microeconomics* is devoted to more recent approaches to how firms behave—the traditional view that maximization of profits is the sole overriding concern of industrial enterprises. With this emphasis on more recent theories of the firm on matters as being dominated by a few large firms, modern microeconomics makes a worthwhile departure from the formal of standard microeconomics texts.

Content style and academic level combine to make a book that is well suited to a large market—second and third-year basic microeconomics courses for specialist economists and for non-specialist students. By an acquaintance R. Shone's book has an academic title, but that and the fact that it is published by Macmillan suggest that it is not a book which the two

texts have in common. It would be difficult to find two books which, by title at least, claim to be concerned with the same area of the same subject—and which are so dissimilar. To say this is not to diminish criticism of either: their differences merely reflect a schism in current economic thought. Koutsoyiannis's text reflects the work of those who would reject many of the traditional economists' assumptions and who are building a new model which they feel more accurately reflects reality. Shone's text, by contrast, reflects the views of those who prefer to update rather than to replace the traditional approach—it is in this sense that his text can claim to be modern. It is not the mainstream of the so-called "high theory" approach to microeconomics.

Much of the time firms and individuals are blessed with perfect knowledge—what happens is exactly what they expected to happen. Firms aim to maximize profits and normal to sufficient assumptions made to enable them to do so. Production processes do not exhibit economies of scale and so big firms do not have an inherent economic advantage which allows them to become bigger and their product cheaper. We are very much in the unreal world of neo-classical theory. The modern approach to this, typified by Shone, is to develop and expand the models using a more rigorous methodology. Extension is made of modern mathematics to produce in precise logical steps from basic axioms to conclusions. Great emphasis is placed on scientific methodology—much less on scientists' other prime concern which is experimentation and empirical testing to verify their basic assumptions. A further feature of the modern approach to this area of economics is the emphasis on "general equilibrium" systems, to derive the effects of individual behaviour on the economy as a whole.

Shone's book is "entirely suitable as a text for the advanced student and specialist economics type of undergraduate course" and also for postgraduate courses for which it was primarily intended. Reading it is heavy going but, given the subject matter and level of treatment, this really is inevitable.

G. J. Hawkins

BOOKS

How to set a good price

COMMODITY TRADE THE THIRD WORLD Edited by Cheryl Pappas. £1.50

STUDIES IN PRICE AND INVESTMENT RELATIONSHIPS: A Study in Applied Economics by Sir Robert Shone. £7.50. ISBN 0 236 17600 5

ADVERTISING AND ECONOMIC BEHAVIOUR by Michael Kelly, Tony Miles. £15.00

THE ECONOMICS OF LEISURE AND RECREATION by A. W. Vickerman. £12.00

TECHNOLOGY AND ECONOMIC INTERACTION by Harry G. Johnson. £14.50

METHODS OF LONG-TERM PLANNING AND FORECASTING Edited by T. S. Alexander. £20.00

JOHN MAYNARD KEYNES by Hyman P. Minsky. £7.95

INTERNATIONAL ECONOMICS OF POLLUTION by Inga Valler. £7.95

THE RECONSTRUCTION OF POLITICAL ECONOMY (2nd Edition) by J. A. Kregel. £14.50

MACROECONOMICS: A STATIC & DYNAMIC ANALYSIS OF A MONETARY ECONOMY by R. Shone. £12.50

ECONOMISTS & THE POLICY PROCESS: A POLITICAL & PHILOSOPHICAL ANALYSIS OF COST-BENEFIT ANALYSIS by Peter Self. £7.95

CAPITALISM IN CRISIS INFLATION & THE STATE by Andrew Gosh and Paul Viner. £8.95

MODERN MICROECONOMICS by A. Koutsoyiannis. £14.50

THE GENERAL THEORY OF EMPLOYMENT, INTEREST & MONEY by John Maynard Keynes. £14.50

MONEY, INFORMATION & UNCERTAINTY by C. A. T. Cowling. £6.95

MICROECONOMICS: A MODERN TREATMENT by R. Shone. £9.95

Macmillan Studies in Economics CONFLICT & CO-OPERATION IN ECONOMICS by E. Roy Weintraub. £15.00

DIS-EQUILIBRIUM ECONOMICS by J. van Duijn. £15.00

THEORY OF CAPITAL by J. A. Kregel. £17.50

AGRICULTURAL ECONOMY & RURAL LAND-USE by M. J. Stabler. £15.00

Further details please write to: Macmillan Press, The Edinburgh Building, Shaftesbury Road, Cambridge CB2 2RU.

Macmillan Press

flation, product cycles and obsolescence.

The importance of this book lies in the fact that in spite of the basic theoretical work which has been done, there is still a wide gap between that work and both the general level of understanding of these problems and much of today's practice. Sir Robert has written a clear and forceful book—a study in applied economics—and although he is right to deny that it is a *volume*, it is indeed a practical guide to a range of problems.

The book is in two parts: first, the analysis of costs and the related pricing and investment decisions and second, the examination of pricing in the steel industry, with which Sir Robert was heavily involved. The second part puts the first into perspective and shows its importance. It also shows up some of the limitations of the simplifications chosen.

The basic model is one of diminishing profitability due to obsolescence in which the required price in the first year of operation depends upon the rate of obsolescence as well as the usual variables such as the required rate of return, etc. There are two major features of this type of analysis which distinguish it from static analysis. First, the current price depends upon expectations as opposed to the known static future, and thus, major economic and technical judgments must be incorporated. Second, the problems of calculation are considerable and involve iterations; these are—unless very simple examples are taken—extremely unwieldy without a computer. The resistance to inflation accounting and the difficulty of reaching agreement on the best approximations to use in that area are paralleled by the resistance to dynamic analysis of pricing and investment policies.

P. Lesley Cook

Small may be beautiful after all

Development Policy in Small Countries by Percy Selwyn. £6.95. ISBN 0 85664 282 7

The emergence of smaller and smaller Third World nation states has led to a re-examination of the post-independence era. The paradox when set against contradictory long-term global and towards larger and larger nations and economic units. The period which the western economies have traditionally applied to states is whether or not they are economically viable. Economic viability argues one contributor to the special political economic cultural experience of advanced nations. The contributors to this volume are dealing with substantially smaller economies. In terms of population size—five million people or less is cited as a criterion by a number of contributors. It is a pity that the book contains very little systematic empirical identification of the structural features associated with size per se (however defined) in these very small economies. Most writers do, however, take as their starting point the conclusions of Kuznets, Chenery etc. that in studying the effects of country size on patterns of development, income levels are virtually uncorrelated with size (as measured by population) but that size does affect a surprising number of other structural features, mainly through the external sector. For a given level of income, the small country has a significantly higher volume of imports and exports, a significant bias towards exports of primary products, significantly lower domestic savings and significantly higher capital inflow.

One of the most interesting empirical findings in this volume, in aid per capita than larger ones, is contained in the paper by B. A. Selwyn. This volume, made up of individual contributions on aspects of development in small states, is the outcome. Reflecting the objectives of the conference, all have a strong policy-making bias in 'aid-giving' reflects the

The difficulty which besets this topic is to define the "small" state. Does it mean small in terms of physical area, or does it mean small in terms of population size, or gross domestic product, or GDP per capita? And what should be the cut-off point? How small is small? For instance, as far as population size is concerned, the empirical work which has been done by Chenery and others set the dividing line between large and small countries at fifteen million people. The contributors to this volume are dealing with substantially smaller economies. In terms of population size—five million people or less is cited as a criterion by a number of contributors. It is a pity that the book contains very little systematic empirical identification of the structural features associated with size per se (however defined) in these very small economies. Most writers do, however, take as their starting point the conclusions of Kuznets, Chenery etc. that in studying the effects of country size on patterns of development, income levels are virtually uncorrelated with size (as measured by population) but that size does affect a surprising number of other structural features, mainly through the external sector. For a given level of income, the small country has a significantly higher volume of imports and exports, a significant bias towards exports of primary products, significantly lower domestic savings and significantly higher capital inflow.

One of the most interesting empirical findings in this volume, in aid per capita than larger ones, is contained in the paper by B. A. Selwyn. This volume, made up of individual contributions on aspects of development in small states, is the outcome. Reflecting the objectives of the conference, all have a strong policy-making bias in 'aid-giving' reflects the

higher import/GDP ratio in small countries, together with the practice of tying aid to imports. Aid requirements have not generally provided the basis for allocating aid on a bilateral basis. Taken at face value, the fact that small economies receive more aid per capita than large ones is an advantage rather than a disadvantage of small size. Indeed there is an undercurrent running through the book that small size may not be so disadvantageous economically after all. As Schaffer points out, the small country which keeps its options open can improve its bargaining power with its richer neighbours. And the most efficient way in which a rich country can obtain political support in the United Nations may be by concentrating aid in smaller countries.

At the industry level, the most frequently cited problem facing small economies is the narrowness of domestic markets. If this respect the paper by Selwyn on the location of industry in small countries which are peripheral to a region is of particular interest. Most of the literature relating to regional economic development is the region is part of a country. Selwyn argues instead that small countries may in fact be peripheral as national entities within a broad region—for example, the small countries of Southern Africa—and face all the problems of the periphery in attracting and promoting industrial development. Unfortunately the volume lacks a substantial typology of small economies, which would have required some attention to be paid to those very small economies such as Hong Kong and Singapore, where, despite the constraints imposed by limited domestic markets, a policy of industrialization has been successfully pursued. Is anything to be learned here for other small economies? And if not, why not?

Barbara Ingham

new from Macmillan

INFLATION IN OPEN ECONOMIES edited by M. Parkin and G. Zis. The first half of the fifth volume in the *Studies in inflation* series discusses the problem of open economies in general with full analysis, description of models and examinations of the literature. The second half deals in detail with open economies in relation to unemployment, the less developed countries, and individual nations. June, about £9.00

INFLATION IN THE WORLD ECONOMY edited by M. Parkin and G. Zis. This volume is intended to assist the formulation of successful anti-inflation policies by throwing light on the causes of inflation. The variety of views currently held are reflected in the twelve contributions to this book by economists of international distinction including Karl Brunner, Rudiger Dornbusch and Jacob Frenkel. Their conclusions are relevant not only to anti-inflation policies but also to the current debate on the most desirable features of a reformed international monetary system and on the future of European monetary union. *Studies in Inflation*, £9.00 net

ESSAYS ON MONEY AND INFLATION D. E. W. Laidler. The underlying theme of these macro-economic essays is that inflation can be fully understood only by looking at it from the point of view of the economy as a whole. Particular attention is paid to relating monetarist analysis of inflation to post-war empirical work on macro-economics and those recent developments in economic theory known as the 'new micro-economics'. About a third of the book deals with the study of inflation in open economies. *Studies in Inflation*, £6.00 net

INVESTMENT AND EMPLOYMENT DECISIONS Frank Brechling. This book commences by providing an exposition of two contributions to the dynamic theory of the firm—the derivation of the price (or rental) of capital and the effects of the cost of adjusting capital and/or labour. Further chapters contain empirical tests of two types of dynamic theory and in a final chapter an attempt is made to incorporate it into a market framework in which the flow supply of goods plays an essential role. £4.50 net

CONTEMPORARY ISSUES IN ECONOMICS edited by M. Parkin and A. R. Nobay. The proceedings of the 1973 conference of the Association of University Teachers of Economics. In twenty essays leading economists discuss crucial issues of economic theory and policy. The papers fall into three main topics: macro-economics; allocation and efficiency; and growth, development and trade. £9.00 net

MANCHESTER UNIVERSITY PRESS
Oxford Road, Manchester M13 9PL

THE ECONOMICS OF MULTI-PLANT OPERATION

An International Comparisons Study
F. M. Scherer, Alan Beckenstein, Erich Kaufer, R. Dennis Murphy and Francine Bougeon-Masson. The authors conducted 125 in-depth interviews with business men actively involved in plant size and multi-plant operating decisions; they investigated the experience of twelve industries in six countries—West Germany, France, U.K., Sweden, Canada and U.S.A. An economic theory of plant size and multi-plant decisions is developed and applied to analyze the plant size choices and qualitative evidence on factors affecting plant size choices. The authors examine the extent of multi-plant operation, the statistical correlation and the economy actually or potentially realisable from various modes of multi-plant operation. Implications are drawn from anti-trust and foreign trade policy, the evolution of scientific business management, and the development of industrial organisation knowledge. Harvard Economic Studies, £10.80.

CONVERTIBLE DEBENTURES & RELATED SECURITIES

Michael L. Tenniglen. The valuation of convertible securities, warrants and options is a complex problem in investment management. Although one objective of this book is to add to the existing bodies of knowledge about investment practices, theoretical valuation methods and empirical price relationships, it also aims to build bridges between these separate aspects of convertible security valuation. Harvard Business School, £6.25.

THE MANPOWER CONNECTION

Education and Work
Ril Gimberg. The author doubts that education can be a substitute for the family, cure poverty or racism, assure an individual a job, give them a decent income, or control crime and delinquency. Education can, however, give students basic skills and help them to live and manage their lives better. Gimberg examines the changing role of women, the position of blue-collar workers, labour reforms and the work ethic; he also considers public employment as a means of promoting economic growth, redistributing income, shifting consumer demand, or eliminating sub-standard jobs. £9.00 due January/February.

HARVARD UNIVERSITY PRESS
126 Buckingham Palace Road
London SW1W 9SD



HEINEMANN

EDUCATIONAL BOOKS

An Annual Wealth Tax

Cedric Sandford, J. R. M. Willis and D. J. Ironside
"... the best available exposition of the case which may be made for the introduction of a wealth tax... It is the kind of book which ought to be produced before any significant new tax is introduced... an admirable work." *Accountancy Age*
"This book rivals a novel in its flow of words and ability to grip the reader. It contains a wealth of facts, arguments and common sense and everyone interested in taxation should have it." *British Tax Review* £6.00

Indexing for Inflation

Thelma Lissner and Mervyn King
Nine studies in different aspects of indexing. The eleven specialist contributors look at such topics as salaries, taxation, mortgages, capital markets and company accounts. They also consider the experience of other countries in a hyperinflationary situation. £6.00

Case Studies in Economic Analysis

Two books for students of economics and management. The students' books contain the studies in each area and the teachers' books provide discussion and further background information.

Case Studies in Cost Benefit Analysis

P. Barker and K. Button
Five case studies dealing with the Victoria Line, The Cambrian Coast Railway, the Morecambe Bay Barrage, the Resiting of Covent Garden and the Third London Airport. *Students' Book 95p Teachers' Book £1.80*

Case Studies in Competition Policy

P. Maund, K. Blois, W. Howe
Eight case studies which cover monopolies, oligopolies, vertical integration, restrictive price agreements, resale price maintenance and conglomerate mergers. *Students' Book 95p Teachers' Book £1.80*

Heinemann Educational Books

48 Charles Street, London W1X 8AH

Available Again

in second edition: Mark Blaug's

'The Cambridge Revolution: Success or Failure?'

Hobart Paperback 6 price £1.50

and a new impression of L. M. Lachmann's

'Macro-economic Thinking and the Market Economy'

Hobart Paper 56 price 50p

During 1975 the Institute also published papers by Friedman, Hayek and Hutt, and other well-known economists.

Write for our new Publications List

IEA

2, Lord North Street,
Westminster,
London, S.W.1.

SOCIOLOGY

On January 30 the TIMES will publish a special feature on sociology.

Advertisers who would like information about advertising in this issue should contact The Advertising Manager, The Times Higher Education Supplement, 25, New Printing House Square, City, London EC4A 3DF. Tel. 01-477 1234.

THE TIMES
HIGHER EDUCATION SUPPLEMENT

BOOKS

A treatise on money

Money, Information and Uncertainty
by C. A. E. Goodhart
Macmillan, £6.95
ISBN 333 16673 6

The title of Dr Goodhart's book gives some indication of where he places his emphasis but little idea of the breadth and compass of what is no less than a systematic treatise on money. At a time when books on money rapidly become out-of-date and when many make no attempt to cover all the main topics, here is a unified treatment of the subject which is full of interest and original ideas. Even those who differ from Goodhart will be hard put to suggest a better guide to the subject for the graduate or undergraduate. For those already acquainted with the subject it will be a most valuable reference book.

As a monetary theorist with years of experience advising the Bank of England Goodhart is perfectly qualified to bring together theory and application, erudition and common sense. For the most part he has placed himself so that he can be in touch with the advanced theorists and show the reader what they are doing, while at the same time keeping in view the institutionalists. His history of theory is fully developed and clearly set out, but which does not usually matter. His references to the literature are abundant and the author is unusually good at indicating the character of a theory and succinctly making its conclusions seem comprehensible and reasonable. The reader will need to refer elsewhere but he is given all the guidance that he will need.

Starting with a discussion of the

role of money, which firmly emphasises uncertainty and the absence of full intertemporal equilibrium, the argument proceeds to the analysis of the demand for money by an individual or institution, transactions and speculative demand, and thence to the aggregate demand for money. A very useful appendix to chapter three presents the outline results of 27 econometric studies of the demand for money. Chapter four is concerned with the term structure of interest rates and again presents the econometric findings in an appendix. The next three chapters deal with institutions, respectively companies, financial intermediaries and banks. Chapters eight and nine cover monetary policy, the quantity of money and open market operations. In chapter 10 there is a provocative discussion of unemployment, wealth effects and the distinction between "inside" and "outside" assets. The next chapter is devoted to inflation including the effect of expectations of inflation. Then follows a fuller discussion of monetary policy including the so-called question of the "optimum quantity of money" and the volume closes with discussion of the role of money in the international monetary relations.

Goodhart is firmly of the view that monetary theory should be founded in an analysis of portfolio decisions in which money is only one of the many assets which it is the individual holds. He acknowledges his debt to Tobin and the Yale school while extending the approach particularly with regard to the discussion of intermediaries. Such an approach might seem uncontroversial but it brings him into conflict with some established ideas. In particular, the practice of treating the quantity of money as determined by the application of a multiplier

to the base of "high money" comes under attack. A proper behavioural analysis of the portfolio decisions of the individual is essential. Understandably there is a wide difference of view on this point. The monetarists who sometimes seem to have unclear behavioural basis. The author has to report a claim that past money supply, important statistical determinant of current income is well established for the United States, but the same result does not hold for the United Kingdom. His finding does not establish that a simple causal link from money to subsequent income and the ingenious can even go in the opposite direction, as the author suggests, the onus of proof is on those who want to establish reverse causation.

Perhaps the book is well balanced and dispassionate, the nature of Keynesian argument. Like many writers it has been influenced by Laidlaw. Goodhart does not distinguish between the claims and his actual achievement. Again, while once exceedingly useful it pointed out that wage cuts followed by price cuts, cannot be taken seriously as a representation of economic reality. The discussion of the whether wealth effects serve a full employment role for that model is not a activity.

C. J.

Unstable commodities

Primary Commodity Control
by C. P. Brown
Oxford University Press, £11.45
ISBN 0 19 636246 7

Although over half of world trade in agricultural and mining products is between rich countries, primary commodities are of crucial importance to developing countries. Often the export earnings of individual countries may be derived almost entirely from sales of one or two commodities, which with the major exception of rice and certain other food crops, are sold mainly to rich countries. Thus exports of a dozen commodities (excluding oil) generate about 80 per cent of the Third World's total foreign exchange earnings. Brown's book is concerned with attempts to reduce instability in these commodity markets. His approach is mainly theoretical, though a considerable amount of detail about individual products' market conditions is introduced, and some information about commodity agreements is given to illustrate the operation of various control devices. The level of analysis is geared to a reader with no more than an elementary knowledge of economics, which leads to a danger of the explanatory power of simple economics being overrated, and particularly neglects the role of expectations and speculation. The deficiency is remedied to some extent in an excellent set of appendices, which describe econometric price models, control simulation exercises, and mathematical approaches to two-period analysis.

"Instability" refers to variations in prices and quantities, and to consequent changes in export earnings, producer income, government revenue, and so on; any of which may be the desired object of control. Thus a country with low foreign exchange reserves may seek to control export earnings, and price stabilisation itself might be an objective if it was expected to increase consumer demand for the product.

Brown analyses in detail a wide variety of control devices, national and international. The choice of device will depend on the type of market involved (classified according to demand and supply elasticities, and whether the sources of instability are demand shifts or supply shifts), and on the objectives of control. Certain objectives cannot be achieved simultaneously by particular devices, and indeed a device which stabilises one variable may destabilise others. Thus a buffer fund, which seeks to stabilise producer prices by paying producers prices below world price level in boom times, and above world price in adverse market conditions, may achieve its objective at the expense of destabilising world prices (because producers produce less than before when world price is high, and more than before when it is low); and may also destabilise export earnings in a demand shift market. If demand is inelastic over the market price range, however, this problem can sometimes be avoided by combinations of devices.

The choice of control device, therefore, will depend on the individual market conditions, as well as on the political reality of national agreements and both consumers and producers. A result much of Brown's is taxonomic, and his conclusions rather agnostic. He offers benefit analysis as a means of evaluating alternative schemes, recognising that many elements of the calculation will be difficult to quantify.

This book, presumably, is mainly at politicians and government officials concerned with planning commodity control. Other readers, especially students, may regret that in the book is information on commodity agreements, together, perhaps as an appendix, it is also disappointing that it is a substantial part of the book is devoted to the discussion of price policy of OPEC, and the call by nations in 1974 for a new national economic order, which commodity prices may only be stabilized but also linked to prices of manufactured goods so far as one can gather. Brown is rather sceptical about possibilities of raising commodity prices, and seems to favour a solution out of primary products as a better long-run solution.

John T.

Employment

Recent publications from the Institute of Economic Affairs include three dealing with employment: *Unemployment versus Inflation?* by Milton Friedman is an evaluation of the Phillips curve. *Full Employment at Any Price?* by E. A. Hayek includes the author's Nobel Memorial Prize lecture. *How Little Unemployment?* by John R. Wood is a microeconomic examination of the official statistics. All three cost £1.00 and are available from IEA, 2, Lord North Street, London SW1R 8LN.

Among this week's reviewers

C. J. Bliss is professor of economics at the University of Essex and has published *Capital Theory and the Distribution of Income*.
Reginald Dool is author of *Maximizing Economic Theory and Lectures in Economics of the London School of Economics*.
Howard Glenister has written *Social Service Budgets and Social Policy* and is senior lecturer in Social Administration at the London School of Economics.
Mark Greenacre lectures in seveneenth-century French social history at the University of Sheffield.
Barbara Ingram is a lecturer in Economics at the University of Southampton.
H. B. Owen is professor of Christian

doctrine at King's College London.
David Parker lectures in Economics at the University of Leeds.
Malcolm Quinton is a lecturer in French studies at the University of Lancaster.
Guy Routh is at the University of Oxford and has written *Oxford and the Origins of Economic Theory*.
John Thoburn is currently working on a book on primary commodities and economic growth in developing countries and is a lecturer in Economics at the University of Anglia.
Peter Webb has written *Industry and Ethics* and is professor of philosophy at King's College London.

Classified Advertisements

Index to Appointments Vacant, Wanted and other classifications

Appointments vacant

Universities
Fellowships & Studentships
Polytechnics
Technical Colleges
Colleges and Institutes of Technology
Colleges of Education
Colleges of Further Education

Colleges and Departments

of Art
Administration
Overseas
Government
Industry
Adult Education
Librarians
General Vacancies

Appointments wanted

Other classifications

Awards
Announcements
Exhibitions
For Sale and Wanted Courses
Holidays and Accommodation
Typing and Duplicating

Universities



Athabasca University
Edmonton, Alberta

Invites nominations and applications
for the position of

President

Athabasca University is an open university established to develop, produce, and deliver undergraduate arts and sciences programs for home-based study by adult students. Its programs include interdisciplinary and career studies of an innovative nature.

Athabasca University is a new member of the Alberta public, post-secondary educational system, and is sponsored and supported by the Department of Advanced Education and Manpower.

The President of Athabasca University must be able to provide direct academic and administrative leadership as well as to assume the more traditional presidential responsibilities.

The Governing Authority invites applications and nominations for the position of President. Letters of application including detailed resumes and letters of nomination including brief biographical notes on recommended candidates will be received until March 1, 1976.

L.I. Dawson,
Executive Secretary to the Governing Authority,
Athabasca University,
14515-122 Avenue,
Edmonton, Alberta, Canada. T5L 2W4

AUSTRALIA

MACQUARIE UNIVERSITY

ENVIRONMENTAL STUDIES

Applications are invited for positions in the Department of Environmental Studies. The Department is currently seeking a Lecturer in Environmental Studies and a Lecturer in Environmental Management. The successful candidates will be responsible for teaching and research in their respective fields. Applications should be sent to the Director of the Department of Environmental Studies, Macquarie University, Sydney, New South Wales.

SOUTH AFRICA

UNIVERSITY OF THE

WITWATERSRAND

RESEARCH

DIRECTOR

Applications are invited for the position of Director of the Research Institute for the Development of the Witwatersrand. The successful candidate will be responsible for the overall management of the Institute and for the development of research programs in the field of development studies. Applications should be sent to the Director of the Institute, University of the Witwatersrand, Johannesburg, South Africa.

BELFAST

THE QUEEN'S UNIVERSITY

PRODUCTION ASSISTANT

VISUAL AIDS UNIT

Applications are invited for the position of Production Assistant in the Visual Aids Unit. The successful candidate will be responsible for the production of visual aids for use in the classroom. Applications should be sent to the Director of the Unit, The Queen's University, Belfast, Northern Ireland.

UNIVERSITY OF ADELAIDE

FOUNDED 1874

VICE-CHANCELLOR

Professor G. M. Badger, A.O., the present Vice-Chancellor, will retire from this position in March, 1977, after 10 years in office.

The University seeks the names of those who might be considered suitable for appointment to this post. Those interested may submit their own names, but suggestions from others are also welcome. All will be treated confidentially.

The University reserves the right to fill the post by invitation.

Suggestions or enquiries should be sent in confidence as soon as possible to The Deputy Chancellor, The University of Adelaide, P.O. Box 498, Adelaide, South Australia, 5001, who will be pleased to supply further information about the post and about the University.

ST. CATHERINE'S COLLEGE, OXFORD

Applications are invited from men or women for appointment as a second

Official Fellow and Tutor in French

The successful candidate will be expected to teach French literature of the 16th and 17th centuries and in general to assist in the teaching of French in the College. The Fellow elected will be eligible to hold a university lectureship (C.U.F.). The successful candidate will be expected to take up the appointment on 1 October, 1976.

Further details may be obtained from The Master, St. Catherine's College, Oxford, to whom applications should be sent not later than 31 January 1976 and should be accompanied by a statement of the candidate's career and qualifications, together with the names of three persons to whom references may be made.

UNIST

SENIOR RESEARCH

ASSOCIATE

Applied Psychology

Graduates in Psychology, Sociology or a related Human Sciences discipline and relevant postgraduate research or professional experience, to take charge of research sponsored by the Work Research Unit of the Department of Employment into job design and work organization in relation to job satisfaction among hospital nursing and ancillary staff. Post available immediately.

Salary: £5,010 to £6,446. Requests (quoting Ref. FB5) for details and application forms will be invited by February 13, 1976 to Personnel Section, UNIST, Cardiff CF1 1NU.

BATH

THIS UNIVERSITY

RESEARCH ASSISTANT

SCHOOL OF MANAGEMENT

Applications are invited for a research assistant in the School of Management. The successful candidate will be responsible for assisting in the teaching and research in the field of management. Applications should be sent to the Director of the School, Bath University, Bath, Avon, BA2 9AY.

Polytechnics continued

Applications are invited for the following posts:

Anglian Regional Management Centre
 Department of Management Studies
 Principal Lecturer in Personnel Management, Industrial Relations and Training, to undertake the role of Course Group Supervisor for courses in Personnel Management, Industrial Relations and Training, and to act as Course Supervisor for the Diploma in Management Studies (Human Resources). Possession of industrial, teaching and/or research experience is essential coupled with a degree and/or higher degree in the social sciences, and membership of an appropriate professional organisation, and a commitment to the development of the Centre.

Location—Dunbury Park, Nr. Charnold, Essex.
 (Ref. S/AO 2684)

Department of Services to Industry
 Lecturer II in Financial Management/Management Accounting, to teach Financial Management/Management Accounting subjects within a variety of programmes, including B.A. and Postgraduate International Marketing Diploma, and to assist in case study development and course management. Appropriate academic qualifications and management experience essential.

Location—Aldo House, Chadwell Heath, Essex.
 (Ref. S/AO 2685)

Faculty of Human Sciences
 Department of Social Work, Health and Nursing
 Senior Lecturer in Health Visiting to take charge of the Health Visiting Course. Candidates should be on the CEHV roll of Health Visitor Tutors. Teaching experience in a health visiting institution is desirable.
 (Ref. S/AO 2686)

Lecturer II in Health Visiting. Applicants should be on the CEHV roll of Health Visitor Tutors. Additional qualifications or experience an advantage.
 (Ref. S/AO 2687)

Lecturer II in Community Studies required to join a team of Social Work tutors. The post is suitable for applicants who have experience and wish to develop teaching in community work on two year C.S.W. Course and on Social Work Diploma of C.I.A.A. Sociology Degree Course. Applicants should be appropriately qualified with community work experience, and/or professionally qualified social workers with experience in developing the teaching of community work.
 (Ref. S/AO 2688)

Inform Faculty of Art & Design
 Associate Lecturer in the History of Art. He/she will be required to lecture on the history of the modern movements of painting and sculpture to the Polytechnic students in Fine Art. The Faculty has submitted a Fine Art B.A. honours degree course to the C.I.A.A. for approval.
 (Ref. S/AO 2689)

Salary Scales:
 Principal Lecturer: £5,840-£7,578
 Senior Lecturer: £5,031-£6,417
 Lecturer II: £3,216-£5,012
 Lecturer I: £2,579-£4,083

(Plus appropriate London Allowance with the exception of the Principal Lecturer post.)

Further details and application forms from:
 Academic Staffing Office (2), North East London Polytechnic,
 Forest Road, London E17 4JH. Tel: 01-527 2272 Ext. 157.
 Closing date: 3 February 1976.
 Please quote above reference no.

NELP North East London Polytechnic

POLYTECHNIC

Learning Resources Centre
INFORMATION OFFICER
 Salary £3,219-£5,012
 (Lecturer Grade II Scale)

is required to share the teaching of a wide range of library instruction programmes using a variety of teaching methods and media and to undertake subject specialist duties in the appropriate subject areas. The post holder will have good academic qualifications and appropriate professional qualifications/experience.

The Unit Centre is housed in a new building on the campus of Plymouth Polytechnic, which is ideally situated in the centre of a modern city and in the area of outstanding natural beauty.

Further particulars and application forms from the Personnel Office will be returned by the 30th January 1976. The appointment should commence on 1st September 1976, at the latest.

Leeds POLYTECHNIC

Department of Life Sciences
LECTURER II/ SENIOR LECTURER IN NUTRITION AND DIETETICS
 Applicants must be well qualified academically and be State Registered Dietitians.
 Salary Scale: Lecturer II: £3,216-£5,012
 Senior Lecturer: £5,031-£6,417
 Commencing salary according to qualifications and experience.
 Details from: The Academic Officer, (ND13) Leeds Polytechnic, Calverley Street, Leeds LS1 3HE. 0532 41101. Closing Date: 30th January, 1976.

Head of Library Services

Applications are invited for the post of Head of Library Services for the Polytechnic's academic library. The post holder will be responsible for the overall management of the library, including the development of the library's collection, the provision of library services to the academic community, and the management of the library's staff and resources. The post holder will also be responsible for the development of the library's physical environment, including the design and construction of the library building, and the provision of a comfortable and convenient environment for the library's users.

Further particulars and application forms from the Personnel Office will be returned by the 30th January 1976. The appointment should commence on 1st September 1976, at the latest.

Middlesex Polytechnic

QUEEN MARGARET COLLEGE

EDINBURGH

Academic Staff Appointments

SCIENCE AND DIETETICS: Head of Department

As a result of retirement, this post becomes vacant in September, 1976. Candidates should be well qualified in a branch of Science relevant to the work of the College and have good experience of teaching in Higher Education. The ability to administer the work of a large department and to develop research activities is looked for.

DRAMA: COURSE DIRECTOR (Senior Lecturer)

Required for 1 March, 1976, or as soon thereafter as possible to lead a team of staff in the provision of a three-year full-time Diploma course in Drama and the Spoken Word. Candidates should be qualified in the Dramatic Arts and have experience of teaching in Higher or Further Education.

CLINICAL TEACHING: COURSE TUTOR (Senior Lecturer)

Required for 26 April, 1976, or as soon thereafter as possible to be responsible for a new one-year full-time Diploma course in Clinical Nursing Education. Candidates must be Registered Nurse Teachers.

SOCIAL WORK: Lecturer

Required for September, 1976, to contribute to a new two-year full-time COSW course. Candidates should be qualified and experienced in Social Work and competent to contribute to the teaching in the Principles and Methods of Social Work and in Psychology. Queen Margaret College, founded in 1875, is a Scottish Central Institution offering courses at Degree and Diploma level. The curriculum of the College includes full-time courses in Dietetics, Drama, Health Visiting, Home Economics, Institutional Management, Nursing, Social Work, and Speech Therapy.

Salary Scales:
 Head of Department: £8,277 p.a. (currently under review)
 Senior Lecturer: £8,000-£8,735 (bar) - £7,716 p.a.
 Lecturer: £3,216-£5,012 (bar) - £6,495 p.a.

Application forms and further particulars from:
 The Secretary, Queen Margaret College,
 36 Clerwood Terrace, Edinburgh EH12 9TS
 Telephone: 031-334 8111

Ulster College The Northern Ireland Polytechnic

FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

SCHOOL OF CIVIL ENGINEERING
Lecturer II or Senior Lecturer—Soil Mechanics
 To lecture in degree and technician engineer courses. Applicants must be graduates and interested in research and laboratory developments are essential.

SALARY SCALES:
 Principal Lecturer: £9,540-£16,642/£7,578
 Senior Lecturer: £5,031-£6,417/£6,417
 Lecturer II: £3,216-£5,012

Further particulars and application forms which must be returned by January 30 may be obtained by telephoning Whitehead 65131, Ext. 2243 or by writing to:
 The Establishment Officer, Ulster College,
 The Northern Ireland Polytechnic, Jordanstown,
 Newtownabbey, Co. Antrim, BT37 0QB.

OXFORD POLYTECHNIC

Department of Catering Management
 Applications are invited for the following posts:

Principal Lecturer, Senior Lecturer or Lecturer II in Catering Operations
 (£3,279-£7,578)
 To teach catering (including food production and service) on Degree, HND and other advanced courses. The successful applicant should be a graduate or have an equivalent professional qualification with experience in the hotel and catering industry.

Principal Lecturer, Senior Lecturer or Lecturer II in Accommodation Studies
 (£3,279-£7,578)
 To teach managerial aspects of accommodation (hotel and other institutions) on Degree, HND and other advanced courses. The successful applicant should be a graduate or have an equivalent professional qualification with experience in the hotel and catering industry.

Further details and application forms may be obtained from the Head of Department of Catering Management, Oxford Polytechnic, Oxford, OX3 0RP.

Colleges of Further Education
LONDON BOROUGH OF CROYDON EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

SCHOOL OF CIVIL ENGINEERING
Lecturer II or Senior Lecturer—Soil Mechanics
 To lecture in degree and technician engineer courses. Applicants must be graduates and interested in research and laboratory developments are essential.

SALARY SCALES:
 Principal Lecturer: £9,540-£16,642/£7,578
 Senior Lecturer: £5,031-£6,417/£6,417
 Lecturer II: £3,216-£5,012

Further particulars and application forms which must be returned by January 30 may be obtained by telephoning Whitehead 65131, Ext. 2243 or by writing to:
 The Establishment Officer, Ulster College,
 The Northern Ireland Polytechnic, Jordanstown,
 Newtownabbey, Co. Antrim, BT37 0QB.

Colleges of Further Education
LONDON BOROUGH OF CROYDON EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

Colleges of Education

LANCASHIRE COLLEGE OF EDUCATION
 Applications are invited for the following posts:

Principal Lecturer, Senior Lecturer or Lecturer II in Catering Operations
 (£3,279-£7,578)
 To teach catering (including food production and service) on Degree, HND and other advanced courses. The successful applicant should be a graduate or have an equivalent professional qualification with experience in the hotel and catering industry.

Principal Lecturer, Senior Lecturer or Lecturer II in Accommodation Studies
 (£3,279-£7,578)
 To teach managerial aspects of accommodation (hotel and other institutions) on Degree, HND and other advanced courses. The successful applicant should be a graduate or have an equivalent professional qualification with experience in the hotel and catering industry.

Colleges of Further Education
LONDON BOROUGH OF CROYDON EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

SCHOOL OF CIVIL ENGINEERING
Lecturer II or Senior Lecturer—Soil Mechanics
 To lecture in degree and technician engineer courses. Applicants must be graduates and interested in research and laboratory developments are essential.

SALARY SCALES:
 Principal Lecturer: £9,540-£16,642/£7,578
 Senior Lecturer: £5,031-£6,417/£6,417
 Lecturer II: £3,216-£5,012

Further particulars and application forms which must be returned by January 30 may be obtained by telephoning Whitehead 65131, Ext. 2243 or by writing to:
 The Establishment Officer, Ulster College,
 The Northern Ireland Polytechnic, Jordanstown,
 Newtownabbey, Co. Antrim, BT37 0QB.

Colleges of Further Education
LONDON BOROUGH OF CROYDON EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

Head

of Sidney Stringer School and Community College

Group 12 plus £900 special allowance plus SPS allowance (£9,567 to £10,152)

Application forms and further particulars for this post, which is to be filled by September or earlier, can be obtained from Robert Atkin, Director of Education, Council Offices, Earl Street, Coventry CV1 5RS. Closing date, 6th February, 1976.

coventry

BIRMINGHAM
EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

SCHOOL OF CIVIL ENGINEERING
Lecturer II or Senior Lecturer—Soil Mechanics
 To lecture in degree and technician engineer courses. Applicants must be graduates and interested in research and laboratory developments are essential.

SALARY SCALES:
 Principal Lecturer: £9,540-£16,642/£7,578
 Senior Lecturer: £5,031-£6,417/£6,417
 Lecturer II: £3,216-£5,012

Further particulars and application forms which must be returned by January 30 may be obtained by telephoning Whitehead 65131, Ext. 2243 or by writing to:
 The Establishment Officer, Ulster College,
 The Northern Ireland Polytechnic, Jordanstown,
 Newtownabbey, Co. Antrim, BT37 0QB.

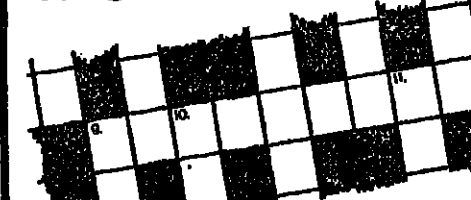
Colleges of Further Education
LONDON BOROUGH OF CROYDON EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

Does a puzzle challenge you to solve it?



8. Change about a measure reversed can bring you endless satisfaction (9)

HONOURS GRADUATES
 - a career that appeals to reason

City of Birmingham EDUCATION DEPARTMENT

Staff Inspector Vocational Further Education

Salary Scale: Solihury Points 26-30
 £6,390-£7,110
 (to be revised following national arbitration)

Further particulars and application forms available from the Chief Education Officer, Administration Division, Margaret Street, Birmingham B3 3BU.
 Closing date for applications: 30th January 1976.

TECHNICIAN EDUCATION COUNCIL
Appointment of ADVISORY OFFICERS
 Applications are invited for a small number of additional posts of Advisory Officer, which are being established because of the demands of the Council's developing programme. The responsibilities will include curriculum development, advisory and liaison duties with colleges and working with the Council's committees in fields broadly related to Engineering, Construction and Science.

Applicants should be appropriately qualified and have suitable experience in teaching and/or industrial training in one of the above fields. Salaries for the posts will range from £5,500 to £7,000 p.a. and the starting salary will depend on qualifications and experience. Secondment from an existing post is not excluded and enquiries are invited from candidates interested in an appointment on this basis.

Further particulars of the appointments can be obtained from the Chief Officer (Ref. A.D.) Technician Education Council, 76 Portland Place, London, W1N 4AA. Closing date for applications is 30th January, 1976.

BIRMINGHAM THE UNIVERSITY
GUILD OF STUDENTS
APPOINTMENT OF WELFARE OFFICER
 The Guild of the Guild of Students is a voluntary body which is responsible for the welfare of the students of the University. It is currently seeking a Welfare Officer to take over the duties of the retiring Welfare Officer. The post is a part-time position and the successful candidate will be expected to work closely with the Guild's Executive Committee and the University's Student Services Department.

Applications should be sent to the Secretary of the Guild of Students, 100 Edgbaston Road, Birmingham B15 2TT. Closing date: 1st March 1976.

LONDON INNER LONDON EDUCATION AUTHORITY
A WARREN
 This Centre, opened in 1969, was one of the first of its kind in the world. It was established to provide a centre for the study of the history and culture of the City of London. The Centre is currently seeking a Warrent Officer to take over the duties of the retiring Warrent Officer. The post is a part-time position and the successful candidate will be expected to work closely with the Centre's Executive Committee and the Inner London Education Authority.

Applications should be sent to the Secretary of the Warrent Officer, 100 Edgbaston Road, Birmingham B15 2TT. Closing date: 1st March 1976.

CHART TUTOR
 7-11 Modern Court
 London EC4A 4AB
 Tel: 01-236 3741

If you've always enjoyed flexing your mental muscles, become an Inspector of Taxes.
 Your job? To determine the tax liability of individuals and of companies large and small. Your salary? £12,000 a year, plus a bonus of £1,000. It's not a difficult job. It's a job that you can do because of the training you've received and the law you will receive with you. It's a job that you can do because you have the qualifications and experience to do it. It's a job that you can do because you have the qualifications and experience to do it.

Don't you think you could take charge of the taxation of an entire district enjoying wide powers of decision? You may also spend periods on more specialist work in a particular branch and acquire an expertise in a particular branch of taxation and a valuable career asset.

Qualifications: Under 35. A degree with honours - at least second class honours ability is looked for. Final Year Students may apply.

If you start at 24, your salary should be over £4,000 at 23, over £5,000 at 27. By your late 30's you should be earning over £10,000. By 40 you could be in a post within the Inspectorate or in general management in the Civil Service taking you to £11,000. There are vacancies all over the country. Salaries up to £4,000 per year in London.

To find out more, and for an invitation to visit a Tax Inspector, write to: Civil Service Commission, Alconbury, Huntingdon, Cambs. RG31 1JB. Please quote: A/300/P 6.

BIRMINGHAM
THE UNIVERSITY
COMPUTER OFFICER
 The Computer Officer is responsible for the operation of the University's computer system. The post is a part-time position and the successful candidate will be expected to work closely with the University's Computer Centre and the Faculty of Science.

Applications should be sent to the Secretary of the Computer Officer, 100 Edgbaston Road, Birmingham B15 2TT. Closing date: 1st March 1976.

MIDDLESEX NORTH LONDON POLYTECHNIC
SCIENCE DEPARTMENT
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

SCHOOL OF CIVIL ENGINEERING
Lecturer II or Senior Lecturer—Soil Mechanics
 To lecture in degree and technician engineer courses. Applicants must be graduates and interested in research and laboratory developments are essential.

SALARY SCALES:
 Principal Lecturer: £9,540-£16,642/£7,578
 Senior Lecturer: £5,031-£6,417/£6,417
 Lecturer II: £3,216-£5,012

Further particulars and application forms which must be returned by January 30 may be obtained by telephoning Whitehead 65131, Ext. 2243 or by writing to:
 The Establishment Officer, Ulster College,
 The Northern Ireland Polytechnic, Jordanstown,
 Newtownabbey, Co. Antrim, BT37 0QB.

Colleges of Further Education
LONDON BOROUGH OF CROYDON EDUCATION COMMITTEE
 Applications are invited for the post of **PRINCIPAL** tenable from 1st September, 1976, at **CROYDON COLLEGE OF DESIGN AND TECHNOLOGY**. Salary: Group 8 under Burnham, F.E. Roster Rate £11,476 per annum plus London Weighting.

Further details and application forms obtainable from the Director of Education (Reference TAB), Education Department, Taberner House, Park Lane, Croydon, Surrey, CR9 1TP. Forms to be returned by 30th January, 1976.

Ulster College The Northern Ireland Polytechnic
FACULTY OF SOCIAL AND HEALTH SCIENCES
Principal Lecturer—Sociology
 To co-ordinate and develop the teaching of Sociology in a wide range of degree and diploma courses. Applicants should have graduate and post graduate qualifications in Sociology and be experienced teachers of the subject.

FACULTY OF TECHNOLOGY
School of Building
Principal Lecturer—Building
 Applicants should be graduates and/or professionally qualified and should have had teaching experience at degree level and industrial or research experience in the field of building technology and management.

University of London Extra-Mural Studies

Applications are invited for the following two-year part-time courses beginning in October 1976:

Certificate in Student Counselling

This course is offered in conjunction with the University of London Health Service and is intended for people already engaged in counselling higher education students and wishing to extend their knowledge and skill in this field.

Diploma in Adult Education

This course is intended for serving teachers, administrators and organisers with experience in adult education, making a career in this field.

Both courses require attendance on one day a week for 30 weeks in each of two academic years, plus short periods of residential study.

For particulars and application forms apply to the case of the Certificate in Student Counselling: Miss A. Newton, B.A. (Education), 100 Edgbaston Road, Birmingham B15 2TT. Closing date: 1st March 1976.

For the Diploma in Adult Education: Miss E. M. Appleton, B.A. (Education), 100 Edgbaston Road, Birmingham B15 2TT. Closing date: 1st March 1976.